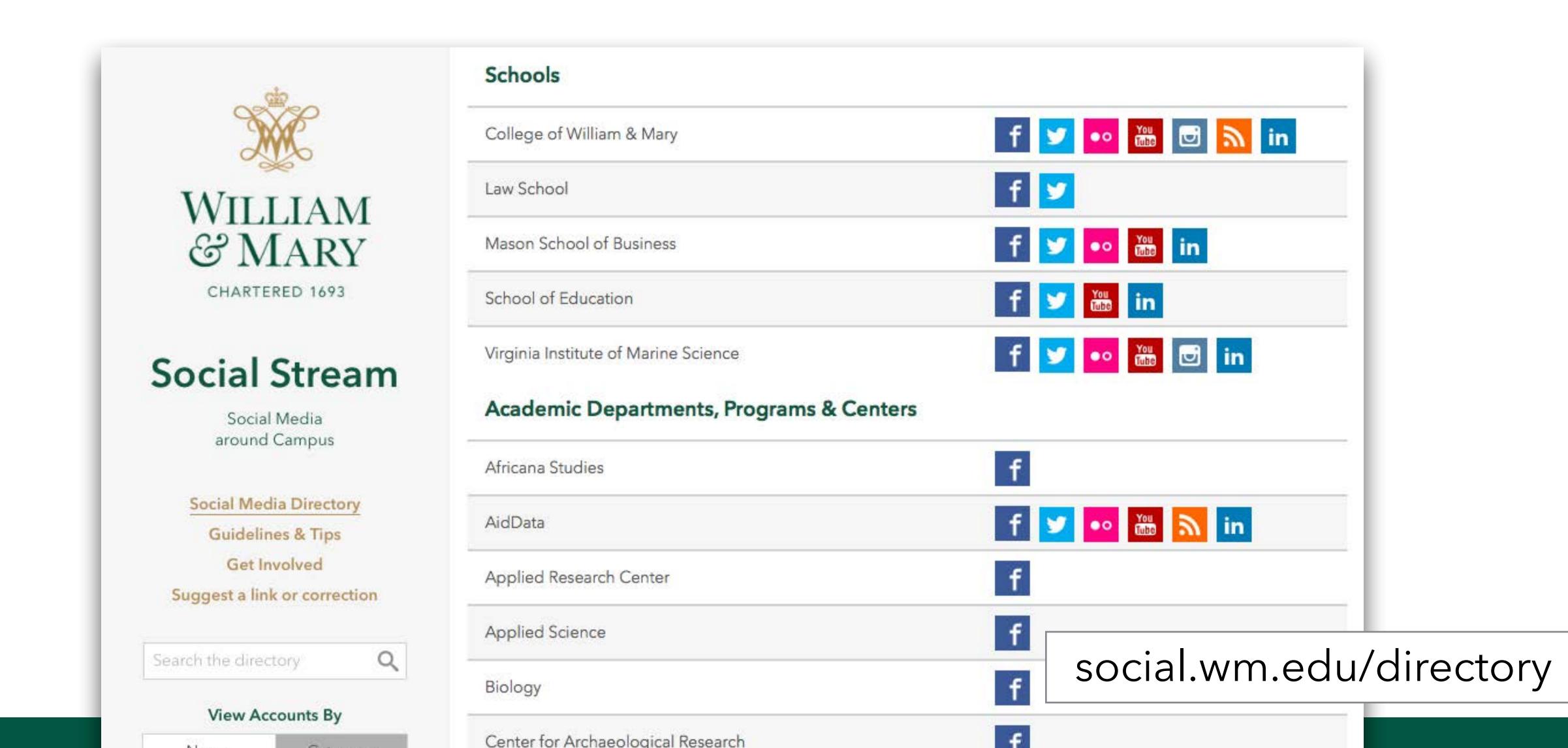
## 2015 Social Media Report

University Communications



## Social Media at W&M



## Social Media Management at W&M



## Social Media Terminology

#### Followers

Anyone who has chosen to follow an account

#### Reach

How many people saw a given post (includes both followers and not)

### Engagement

Of the people reached, how many interacted with a post (likes, comments, shares, link clicks...)

## Top Level W&M Overview

As of January 5, 2016





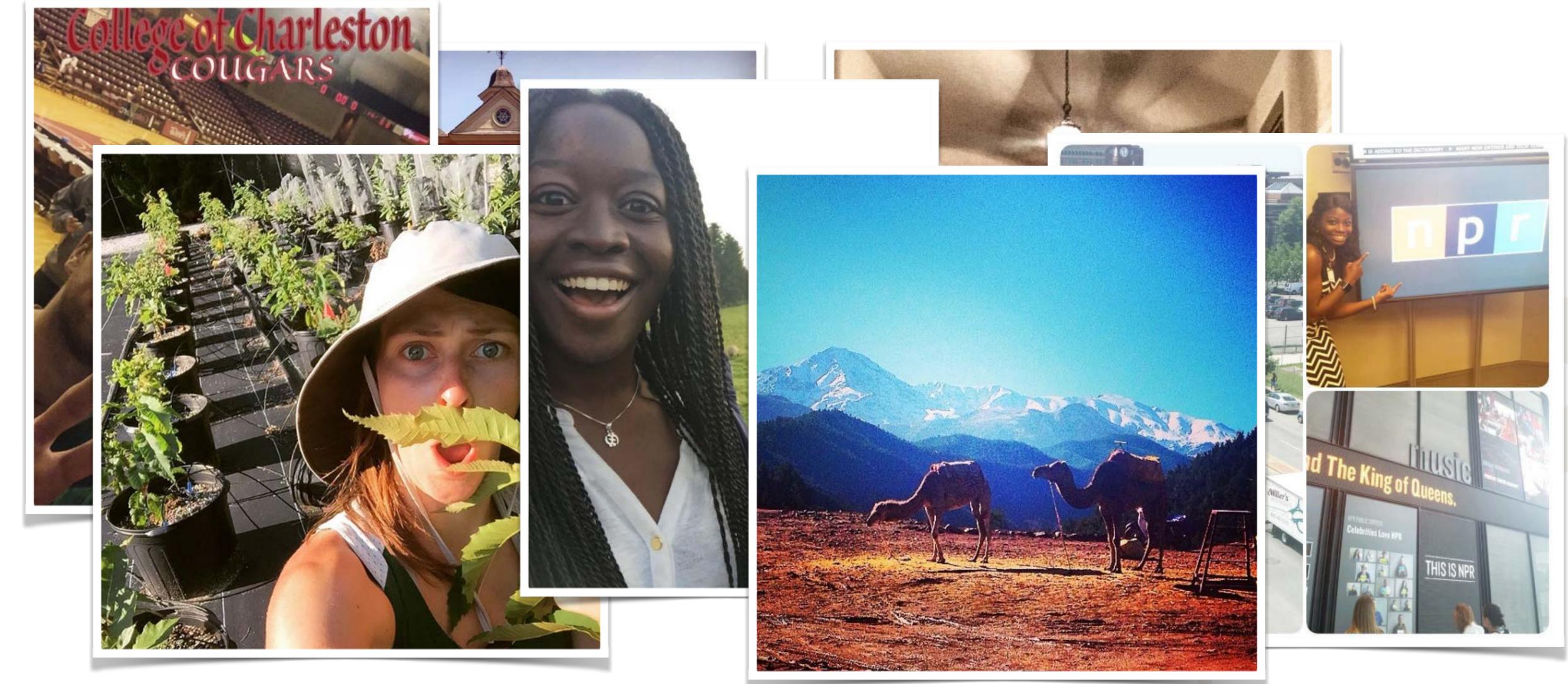


9,957 followers 198%
8% engagement

## Life@VV&IVI



2,243 followers ↑ 238%5.9% engagement





52,967 followers
22 new page likes per day ↑25%
263 total posts √17%
5 posts per week (avg)

On average a post gets:

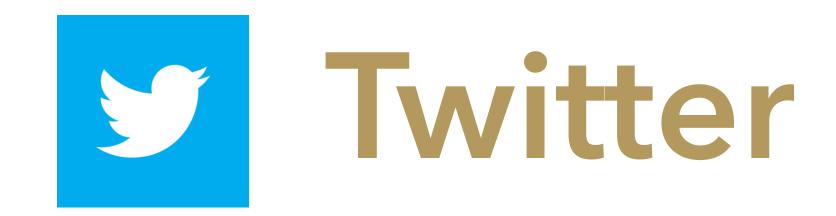
24,566 people reached

1,895 people engaged

**40\*** Comments • 101%

**742\*** Likes 113%

**67\*** Shares **↑**125%



**19,683** followers

648 total posts +9%

12 posts per week (avg)

3.25% engagement

On average a post gets:

4,756 impressions

6.6 Retweets

• 0.3 Replies

**13.4** Likes

\*Note: Complete Twitter statistics were only available after Septemb<mark>e</mark>r 2014, so year-to-year comparisons could not be done for most metrics

## Instagram



9,957 followers8% engagement

On average a post gets:

791 likes

3 comments



2,243 followers5.9% engagement

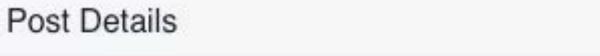
On average a post gets:

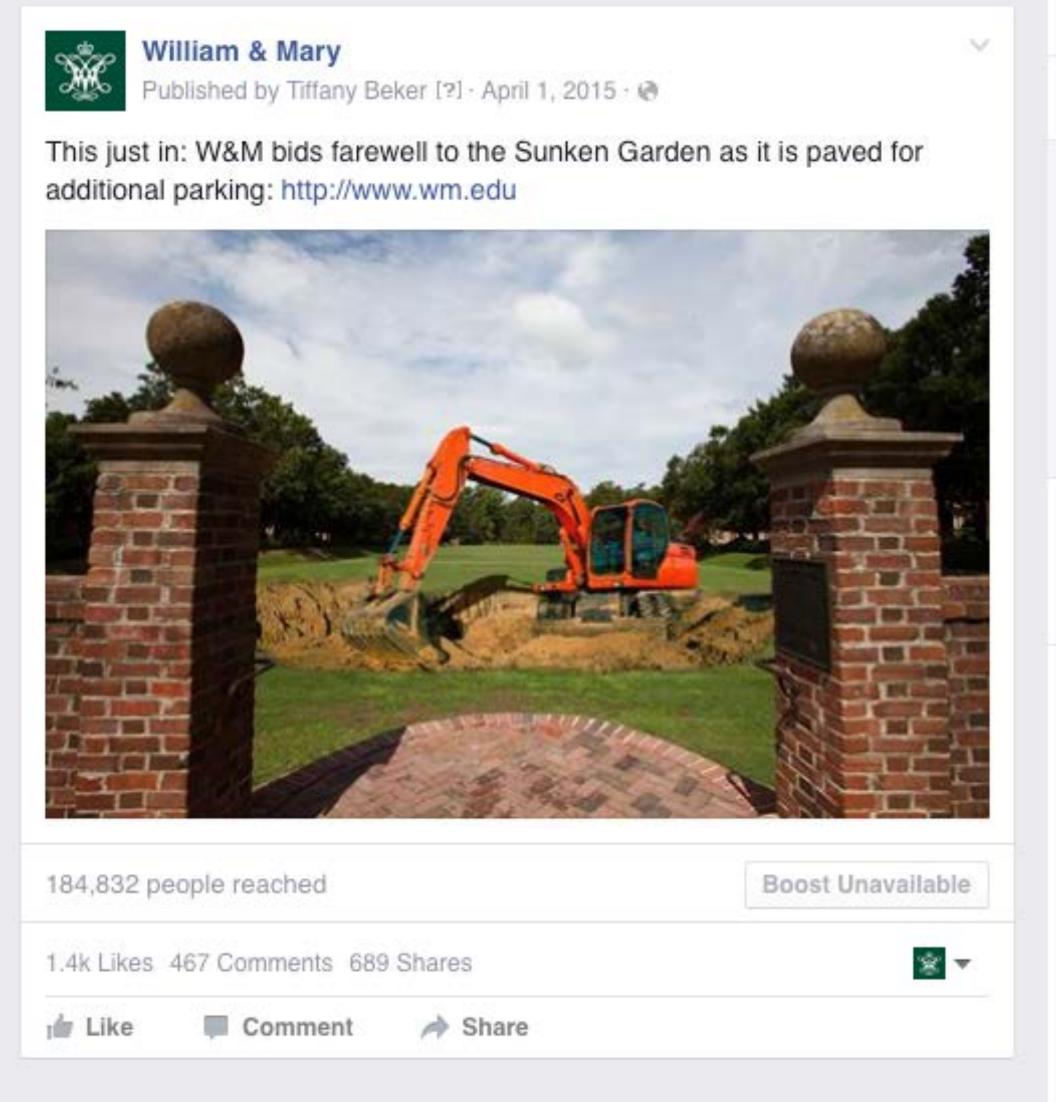
132 likes

1 comments

# Facebook Top\* Posts

\*Highest number of people reached





184,832 People Reached

7,246 Likes, Comments & Shares

3,432 1,980 1,452 On Post On Shares Likes 3,054 518 2,536 On Post On Shares Comments 760 71 689 On Shares Shares On Post

Reported stats may be delayed from what appears on posts

32,745 Post Clicks

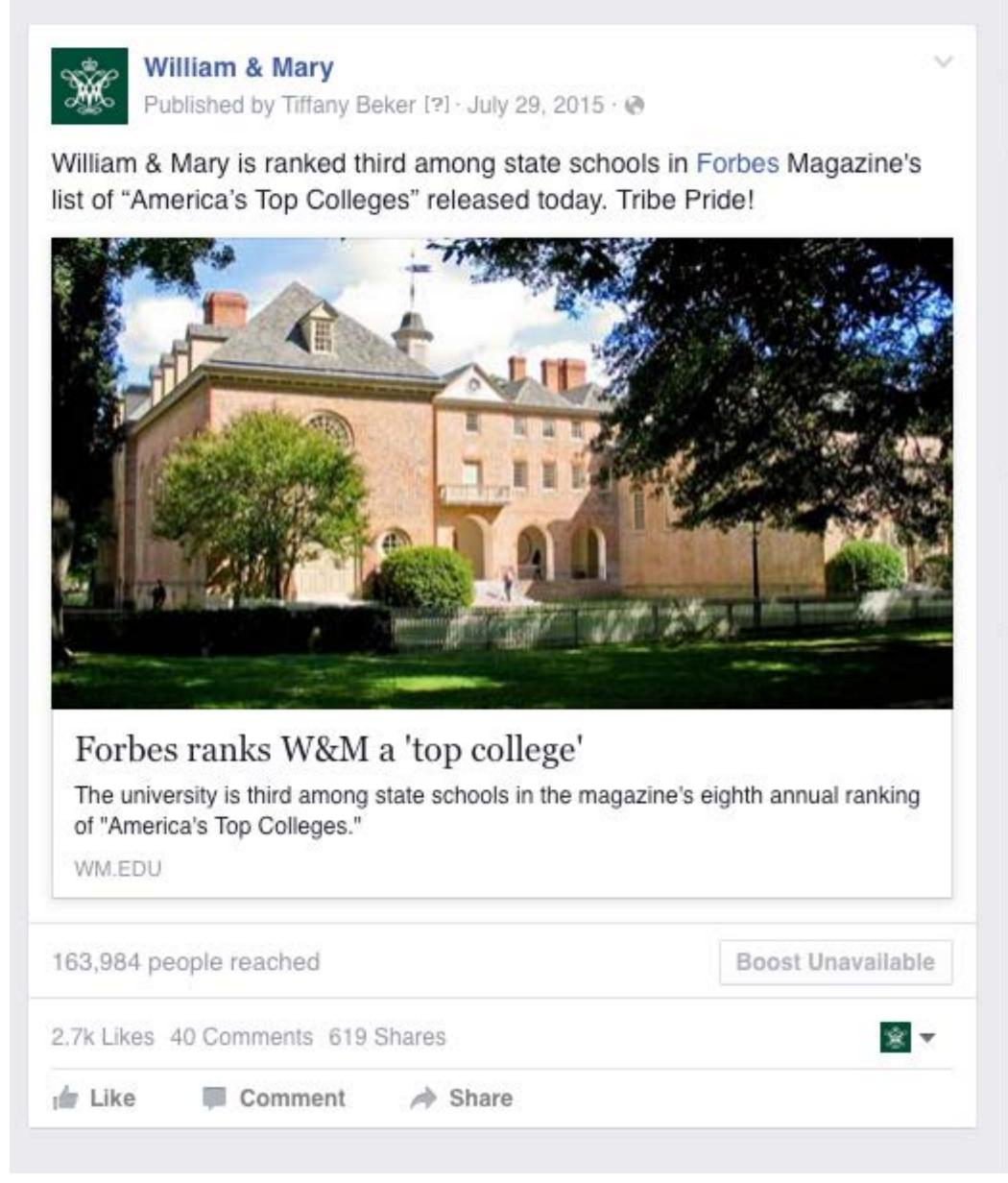
**7,252 3,889 21,604** Photo Views Link Clicks Other Clicks

#### NEGATIVE FEEDBACK

23 Hide Post 11 Hide All Posts

Report as Spam
 Unlike Page

# Facebook Top Posts



163,984 People Reached

5,680 Likes, Comments & Shares

<b>4,760</b>	<b>2,751</b>	2,009
Likes	On Post	On Shares
284	49	235
Comments	On Post	On Shares
636	619	17
Shares	On Post	On Shares

11,465 Post Clicks

0	6,925	4,540
Photo Views	Link Clicks	Other Clicks

#### NEGATIVE FEEDBACK

141 Hide Post 16 Hide All Posts

Report as Spam
 Unlike Page

# Facebook Top Posts



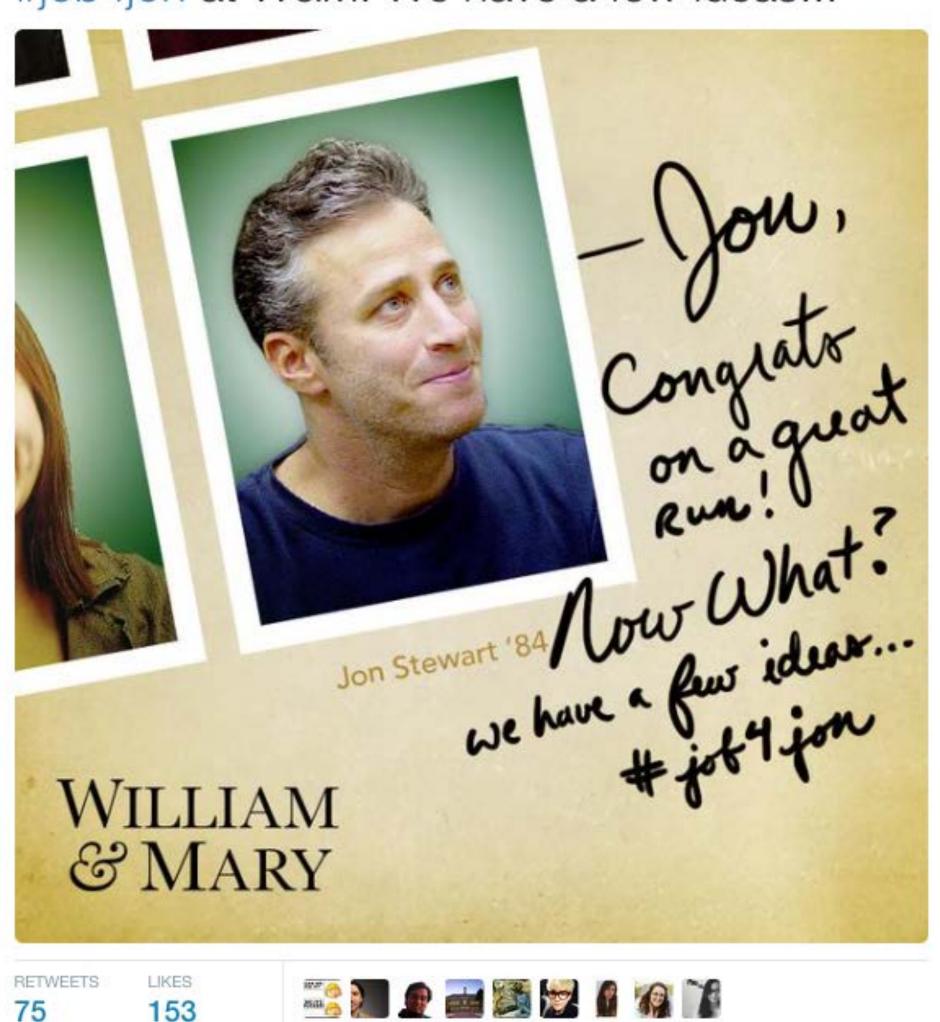
## Twitter Top\* Posts

\*Highest number of impressions





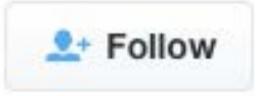
In honor of this week's #jonvoyage from @TheDailyShow help us suggest a new #job4jon at W&M. We have a few ideas...





## Twitter Top Posts





What a great effort, what a great team, what an amazing group of young men. Thanks for a great tourney, @TribeMensHoops! #MarchOnTribe

79

LIKES

102











5:57 PM - 9 Mar 2015







#### Welcome to the Tribe! #wmconvocation



RETWEETS

45

LIKES







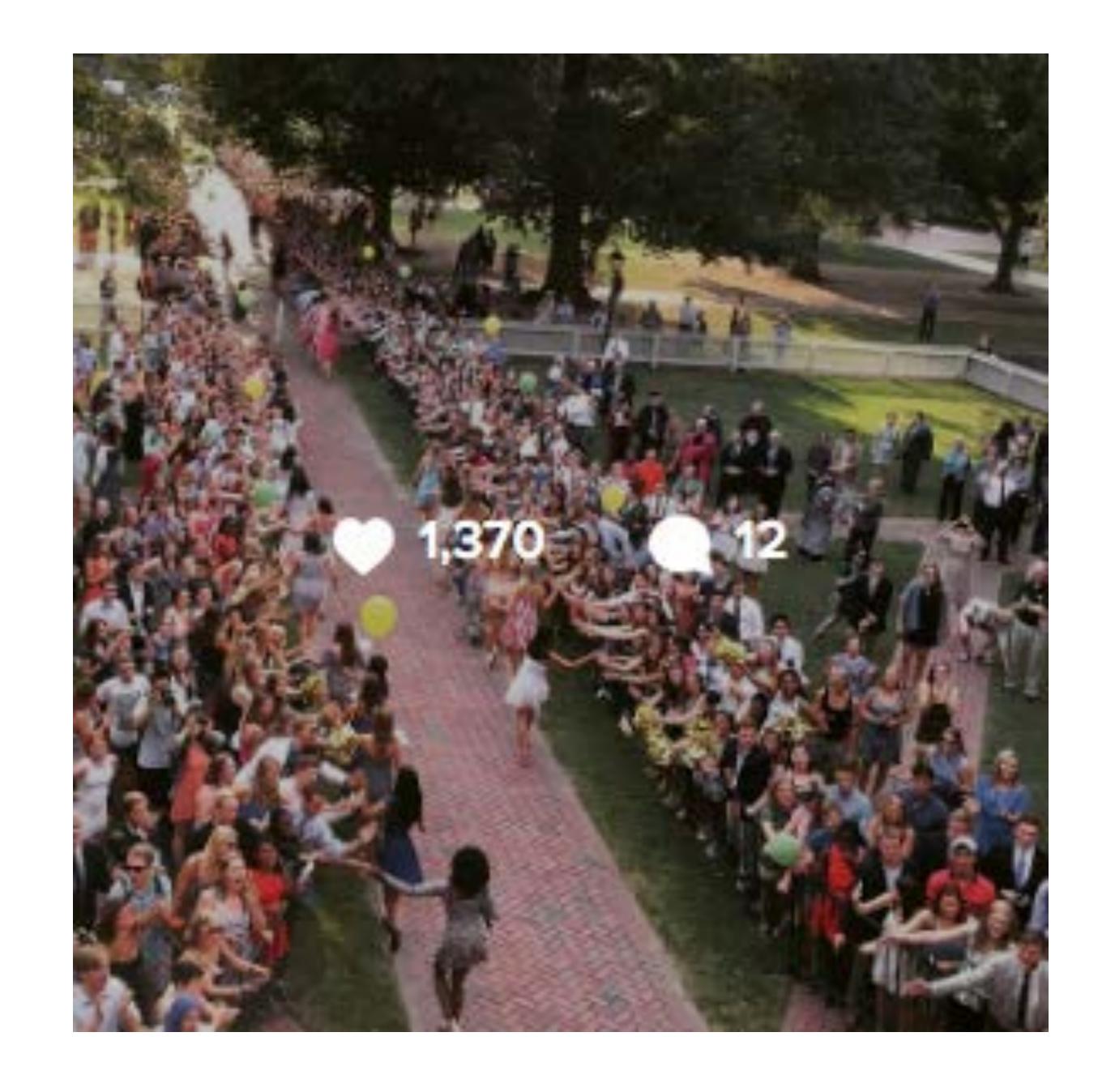




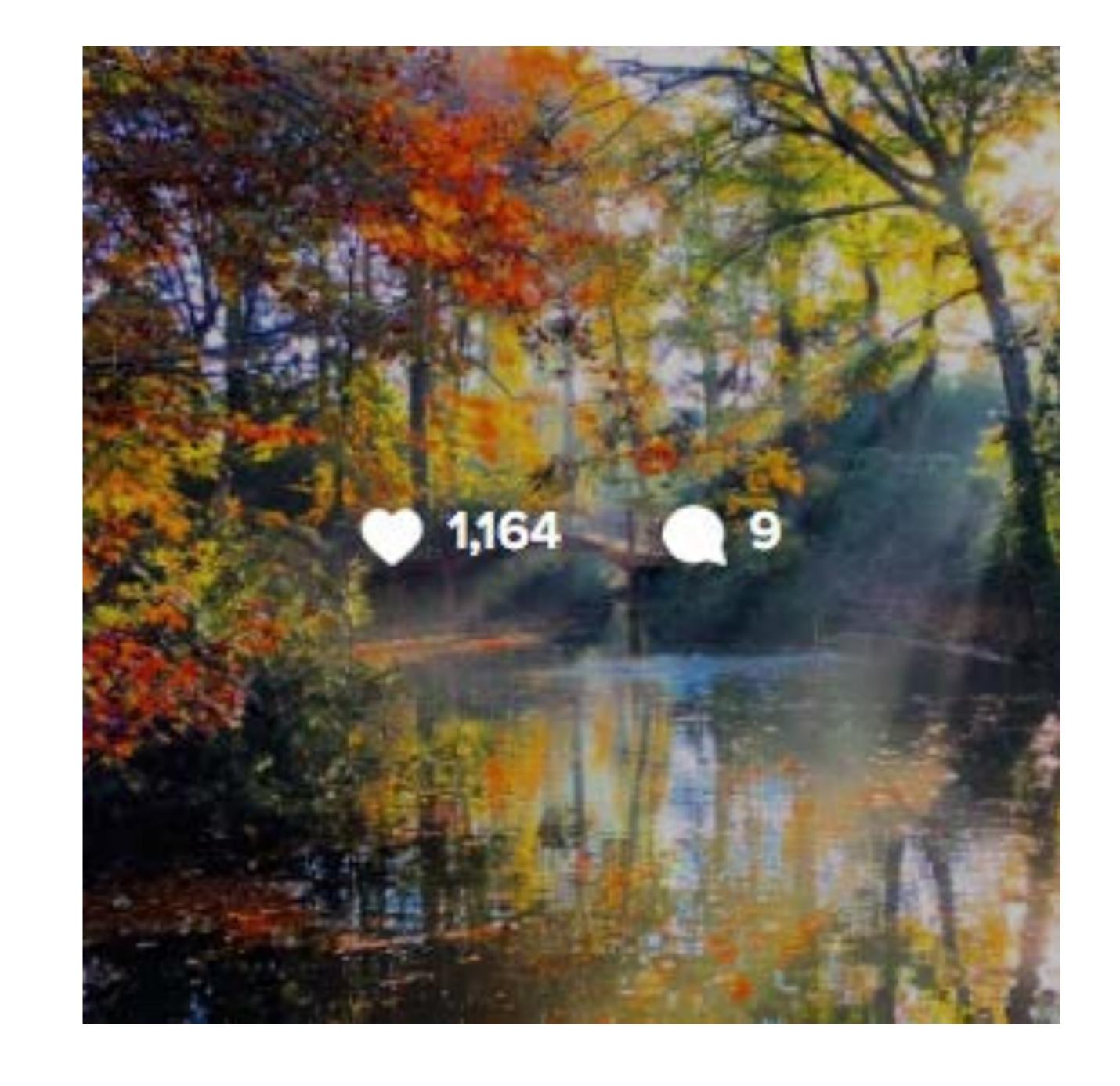


# Instagram Top\* Posts

\*Highest number of likes



# Instagram Top Posts



## Topics

### Most engaging

Rankings
Holidays/Traditions
Campus beauty
Athletics victories
Weather
Famous Alumni

#### Least engaging

Local events (TW)

Long posts (FB)

Posts with low quality images (IG)





Published by Erin Fryer [?] - January 13 at 5:03pm - @

Still on the fence about buying a Powerball ticket? You may want to check out what professor Harvey Langholtz has to say before you play the odds!



#### A good bet? W&M professor on the math and psychology of Powerball

Harvey Langholtz, a professor of psychology at William & Mary who teaches a class on decision theory, talks about what people should consider when deciding...

WM.EDU

99,395 people reached

415 Likes 29 Comments 159 Shares

Like Comment A Share



We're running a test allowing people to like, love, laugh and have other reactions to Page posts. This test will only happen in a few countries. If someone reacts, you'll see it below.

99,395 People Reached

1,058 Reactions, Comments & Shares

766	415	351
(1) Like	On Post	On Shares
1 Haha	1 On Post	On Shares
<b>127</b>	30	97
Comments	On Post	On Shares
164	159	5
Shares	On Post	On Shares

#### 12,131 Post Clicks

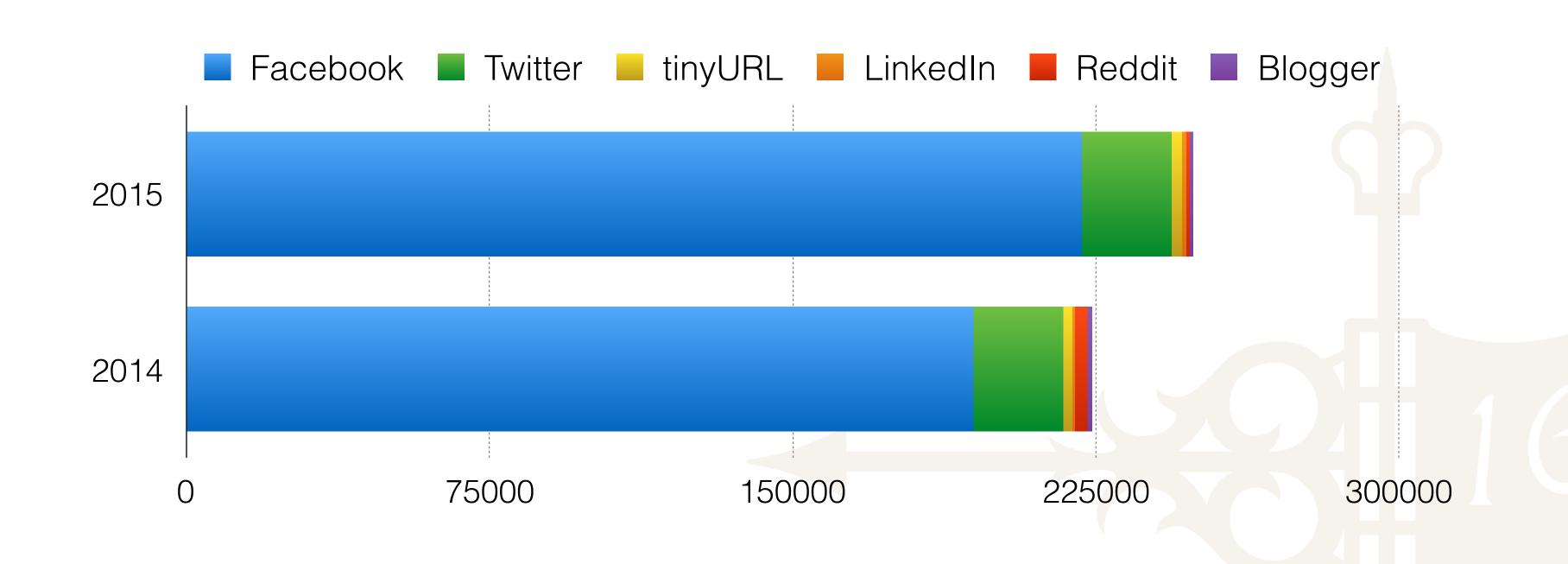
1	8,085	4,045
Photo Views	Link Clicks	Other Clicks i

#### NEGATIVE FEEDBACK

56 Hide Post3 Hide All Posts0 Report as Spam0 Unlike Page

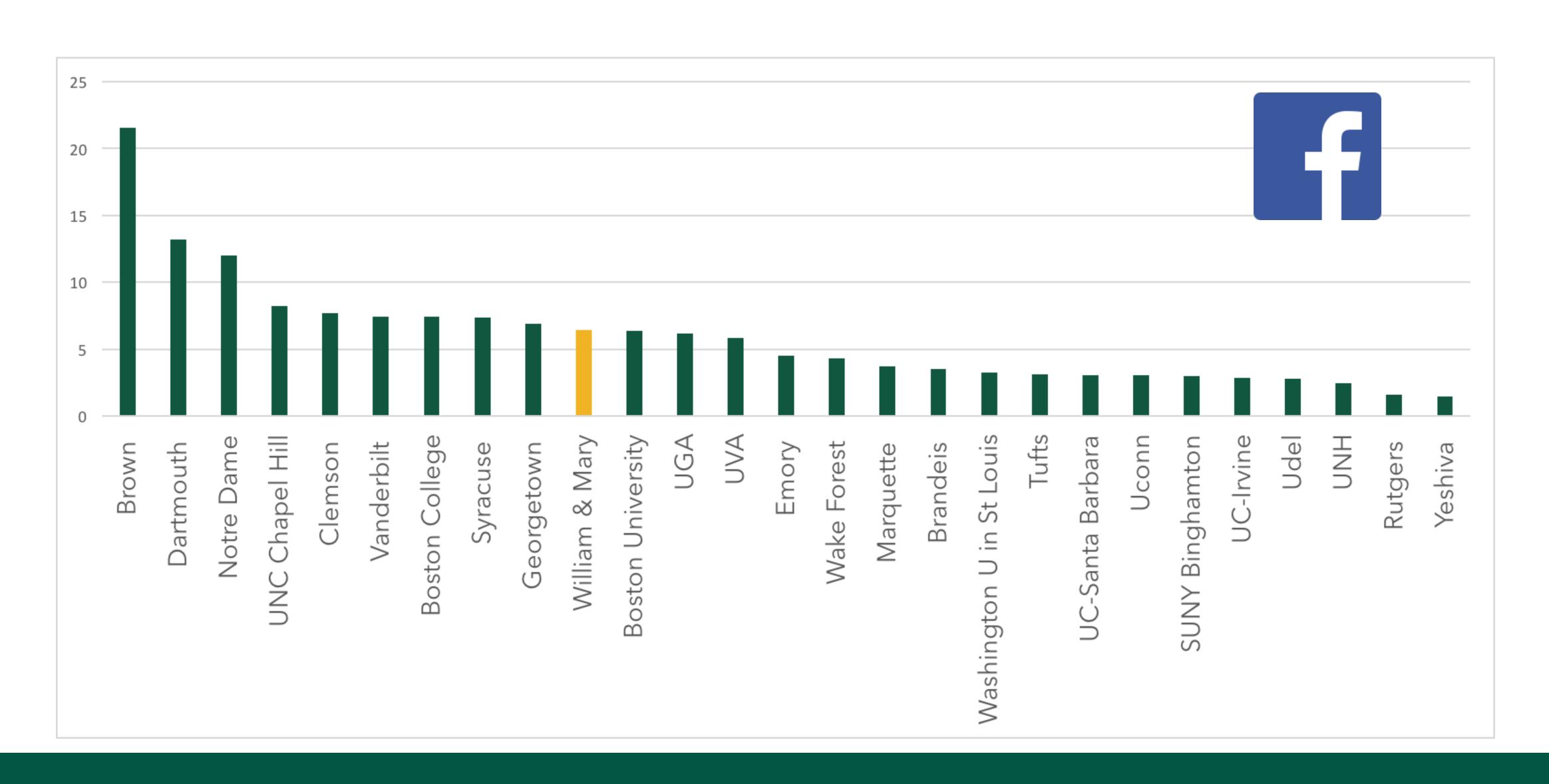


### Social Referrals to W&M website

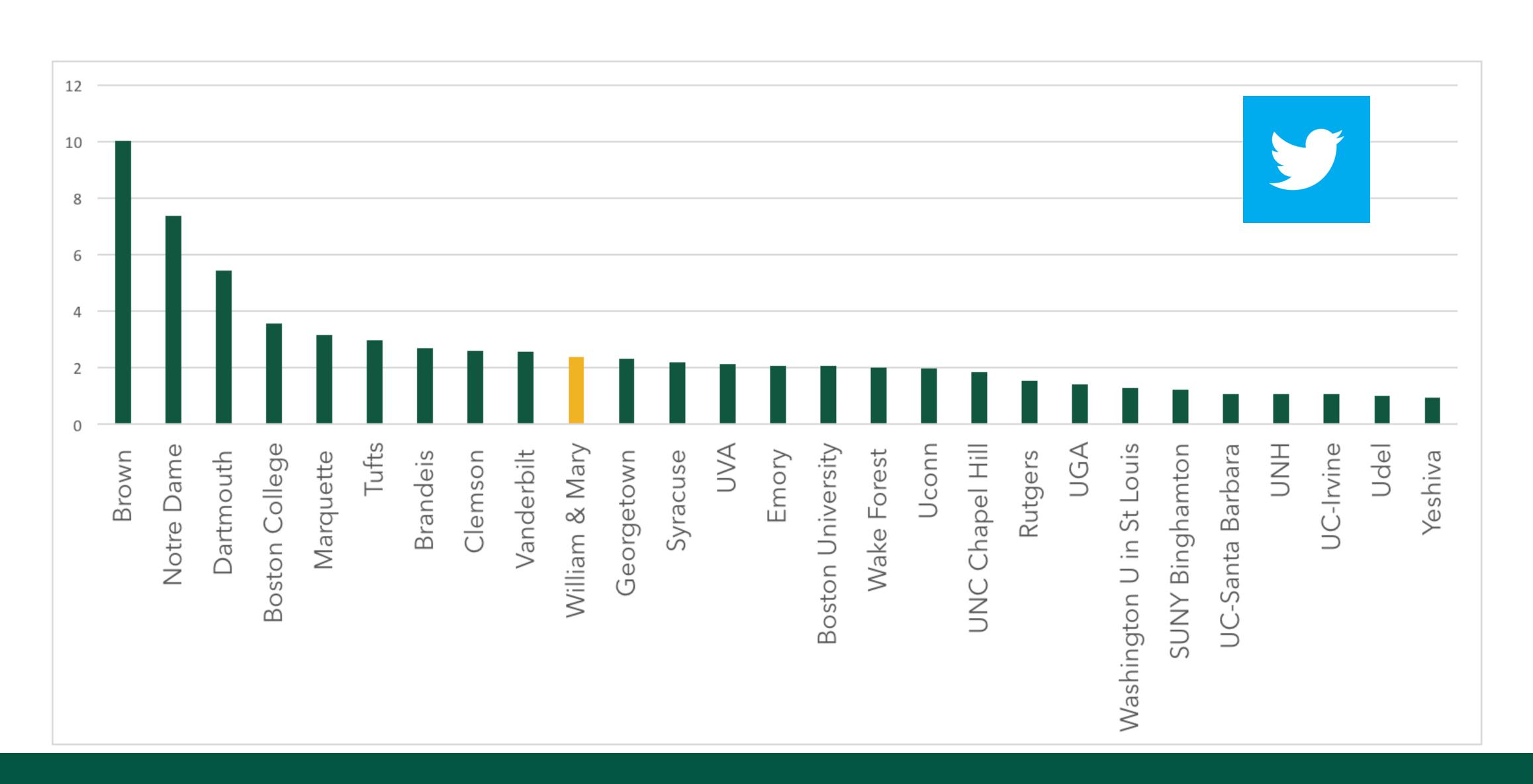


4.3% total site traffic 17%

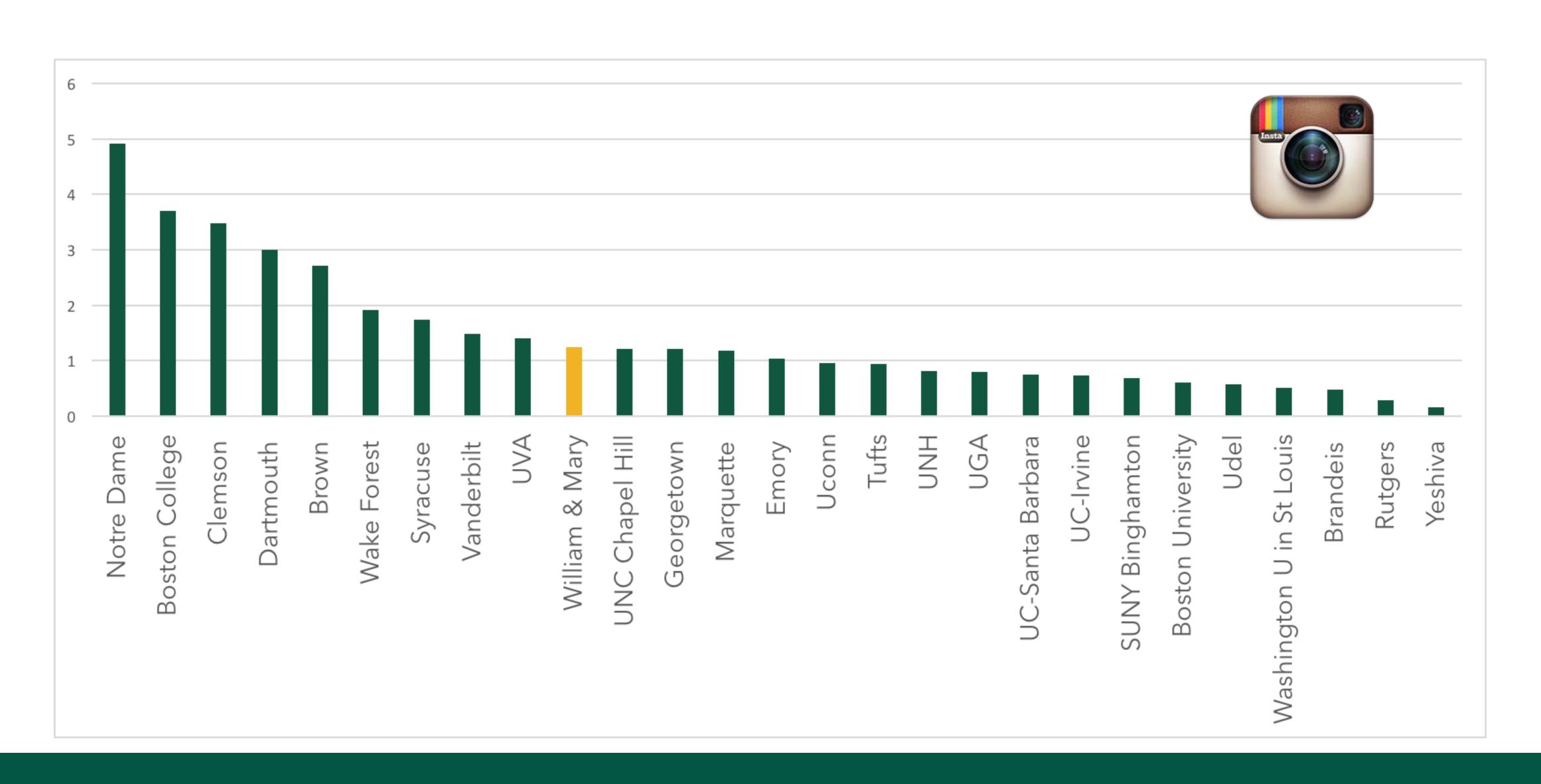
### Followers / Enrollment of Peer Institutions



### Followers / Enrollment of Peer Institutions



### Followers / Enrollment of Peer Institutions



# Thank You. Questions?

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