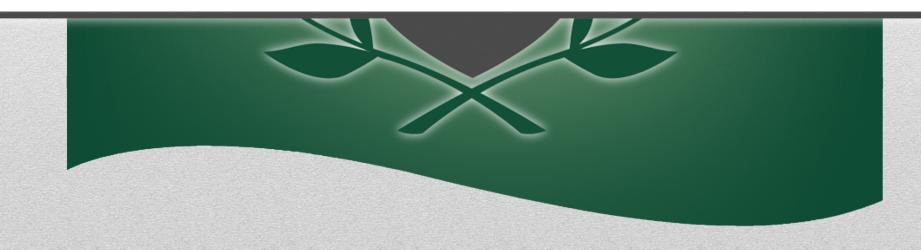


RICHARD BLAND C O L L E G E

of WILLIAM & MARY



Richard Bland College Committee William & Mary Board of Visitors

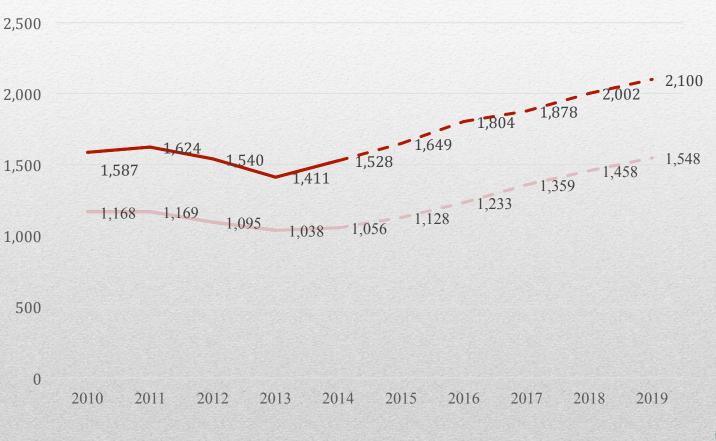
February 4, 2015



Strategic Enrollment Management Update

RBC-19: Target - 2,000 Fall Headcount: 1,500 FTE

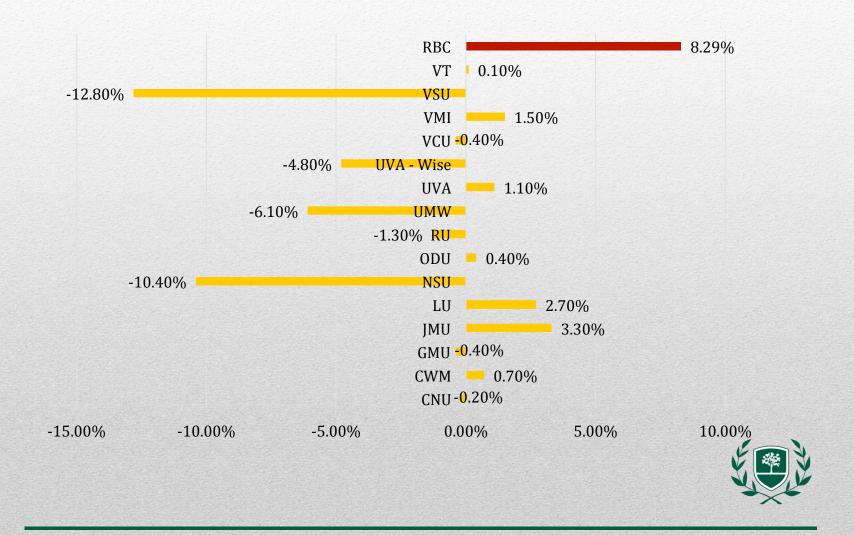
Annualized FTE



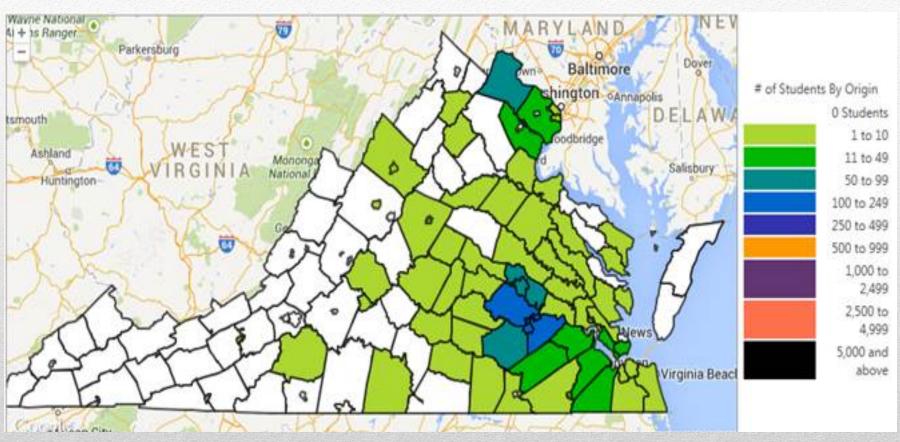
—Fall Headcount



% Change in Enrollment 4-Year's and RBC



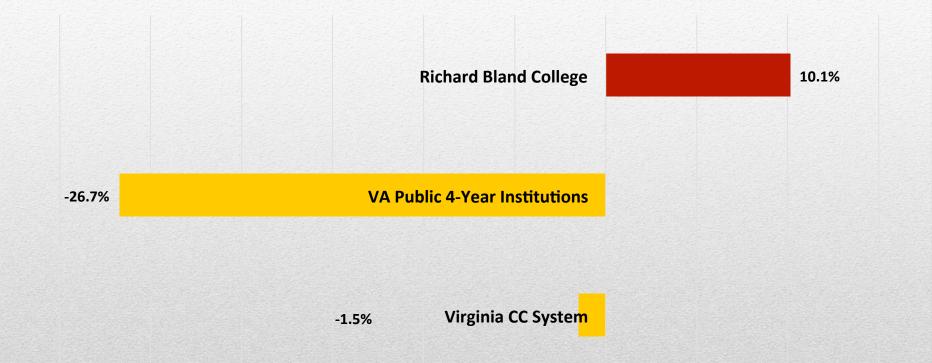
RBC 2014 Enrollment By Locality





RBC 2013-14 AA/AS Degrees Awarded

% Change Compared to VCCS and VA Public 4-Year Avg.



-5.0%

0.0%

-10.0%

-30.0%

-25.0%

-20.0%

-15.0%

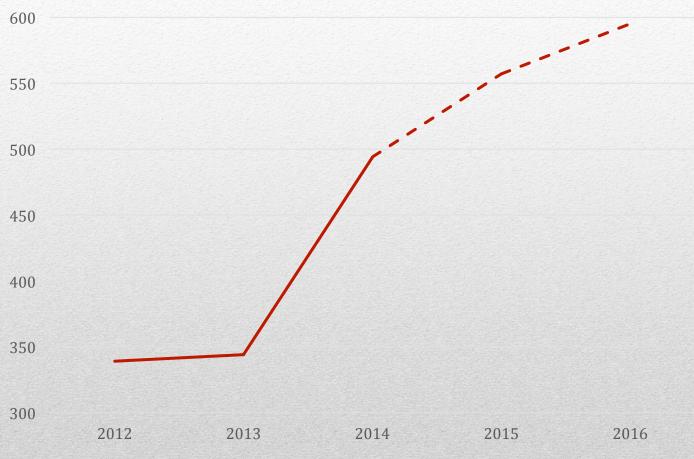


15.0%

10.0%

5.0%

Dual Enrollment





Enrollment Drivers for Fall 2015



Dual Enrollment

Strategic Partnerships





Strategic Partnerships



Army Logistics University

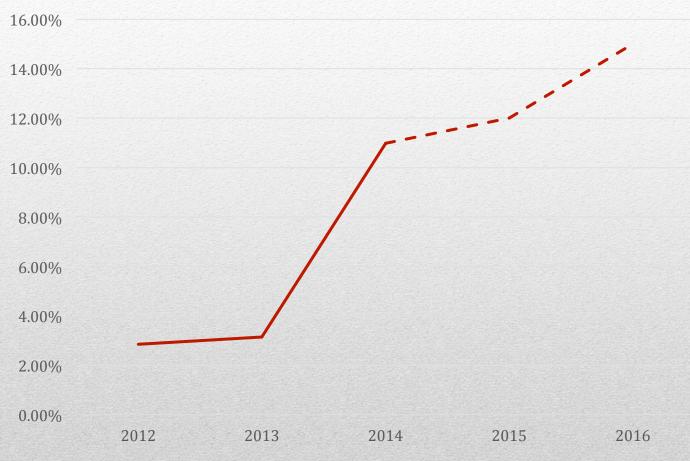
Premier Trainer & Educator of Sustainment Leaders

\$25,000 Dominion Grant to Map Curriculum





Online Enrollment





Faculty Affairs Update

AA Curriculum Update

Learning Commons

QEP Update





The AA Degree and RBC-19

- Current AA impedes graduation and transfer rates
- Degree not responsive to market demand—virtually unchanged since 1961



The AA Degree at RBC

- Single-digit graduates
 (just 4 in May, 2014)
- 97% of RBC graduates chose the AS over the AA



Barrier to Degree Completion: Math Alignment

"College algebra has one purpose: calculus. For many students, algebra is a serious obstacle to college success. Instead, we should use statistics and quantitative literacy, which better align with most non-STEM programs of study."



Barrier to Degree Completion: Foreign Language

- RBC requires the same number of credits of foreign language for its AA degree as William & Mary requires for its BA degree.
- 23% of a student's coursework in the AA at RBC is foreign language.



Barrier to Degree Completion: Science Disconnect

- RBC requires more credits of science for its AA degree than William & Mary requires for its BA degree.
- 74% of RBC transfers go to institutions requiring less Science than RBC (60% to VCU and VSU alone).

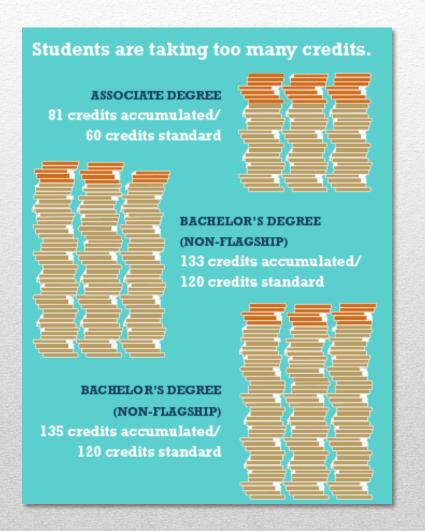


Barriers Removed: New AA Degree...

- Aligns with transfer partners: no more wasted credits
- Flexible: allows for transfer to diverse programs and colleges
- Attractive and responsive to student interests

SCHEV, 2009-13

College Credits vs College Degrees



Complete College America, 2015



RBC Learning Commons



In Library

New, centralized home for tutorial & academic support services



RBC Learning Commons

- Part of an overall strategy of closer alignment of the library and academics
- Aimee Joyaux's role expanded to include oversight of LC and programming in information literacy and developmental education



Quality Enhancement Plan (QEP)

- Every college in the accrediting region is required to have one
- RBC 101 initiative did not work
- Faculty Task Force to begin working on enhanced First-Year Experience program to replace RBC 101 in RBC QEP



Operations & Development

- Capital Outlay Progress Update
- Operating Budget
- Policy Manual
- Discrimination,
 Harassment,
 Sexual Misconduct
 and Retaliation
 Policy
- Repurposing of HSS





Strategic Enrollment Management Update

RBC-19: Target - 2,000 Fall Headcount: 1,500 FTE

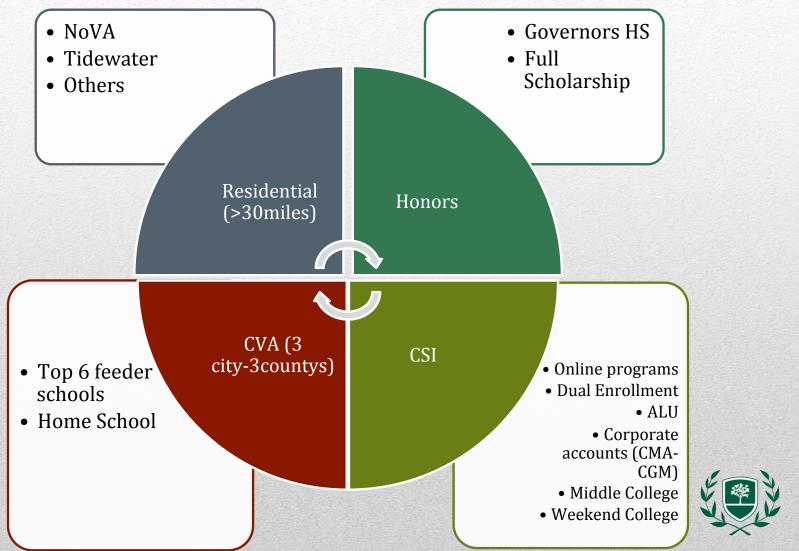
Annualized FTE



-Fall Headcount



Financial Linkage to Strategic Enrollment Plan is Critical



Cost of Delivering Quality

Affordable Education

Investment in infrastructure and technology: anywhere and anytime access

Improved Student Quality

Investment in enrichment of student experience: meeting student demand

Enhanced Student Experience

Investment in faculty: STEM-H credentials and differential skills = higher pay Delivering on RBC-19



Goals of Pricing Strategy

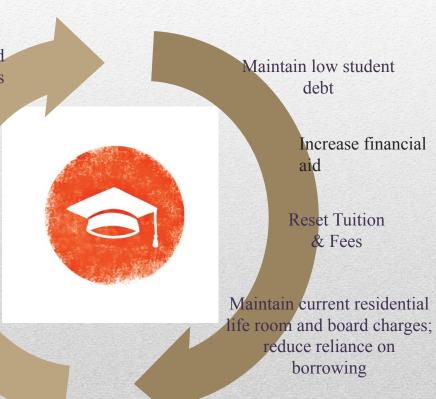
Improve graduation and retention rates

Technology enhanced instruction: Anytime |Anywhere

Increase degree production in STEM-H

High-quality instruction & educational experience

Increase enrollment of Virginia students, including underrepresented populations



Student Support

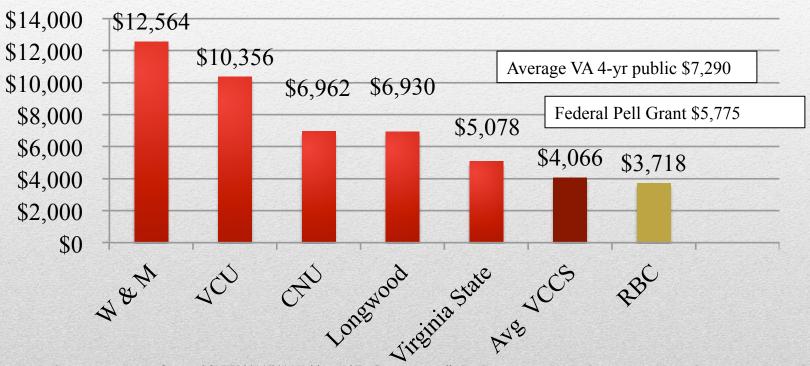
Federal PELL covers tuition and mandatory E&G fees for high need students

Governor's FY 16 Budget Amendments increases financial aid by \$100,000



RBC Current Tuition

2014-2015 Tuition and Mandatory E&G Fees

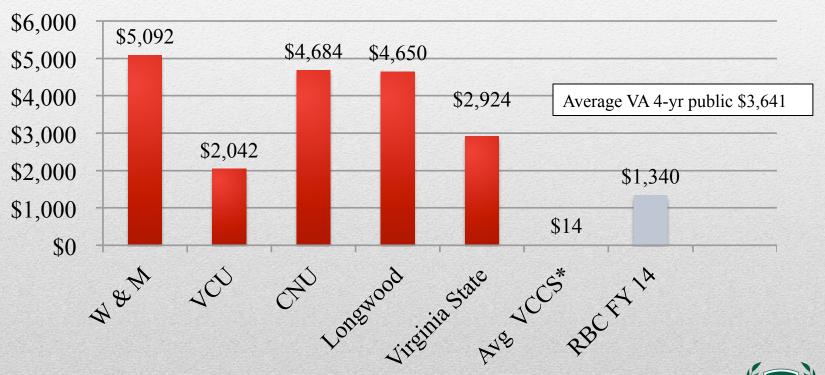


Source: SCHEV 2014-2015 Tuition and Fee Report Appendix B * Federal Pell Grant 2015-2016 \$5,775



RBC Current Fees

2014-2015 Mandatory Non-E&G Fees



Source: SCHEV 2014-15 Tuition and Fee Report Appendix B

Tuition & Fee Totals

Federal Pell FY15/16 = \$5,775







Strategic Investment

BIG RULES

- 1. Baseline is the 6 yr plan submission
- 2. Stay linked to strategic plan projects and RBC-19
- 3. New programs will need to provide linkage
- 4. Baseline optimization must be considered
- 5. Organizational effectiveness is key

THREE TYPES OF SUBMISSION

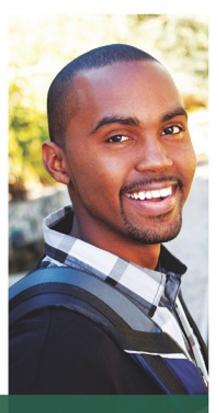
- 1. Baseline Optimization any projects which might need funding in order to produce ongoing baseline savings within FY 16 and future
- 2. Organizational Optimization any organizational changes that will drive more effective achievement of RBC 19 goals
- 3. Strategic Funding
 - New ongoing expense driven by FY 15 decisions (new contracts, new nontenure faculty, etc)
 - New incremental expense in FY16 recurring and non-recurring











CREATE YOUR JOURNEY.



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