COLLEGE OF WILLIAM & MARY



Committee on Financial Affairs Board of Visitors

September 21, 2012

INPUT TO THE SIX YEAR PLAN



STATE REVIEW COMMITTEE COMMENTS ON SIX-YEAR PLAN UPDATE

General (all institutions)

- > Verify institution met State required reallocations
- Provide detail on financial aid plans as they relate to lowerand middle-income families including any use of tuition revenue
- > Clarify assumptions regarding additional State support
- > Highlight cost saving measures
- Highlight any strategies that were deleted

Specific to the College

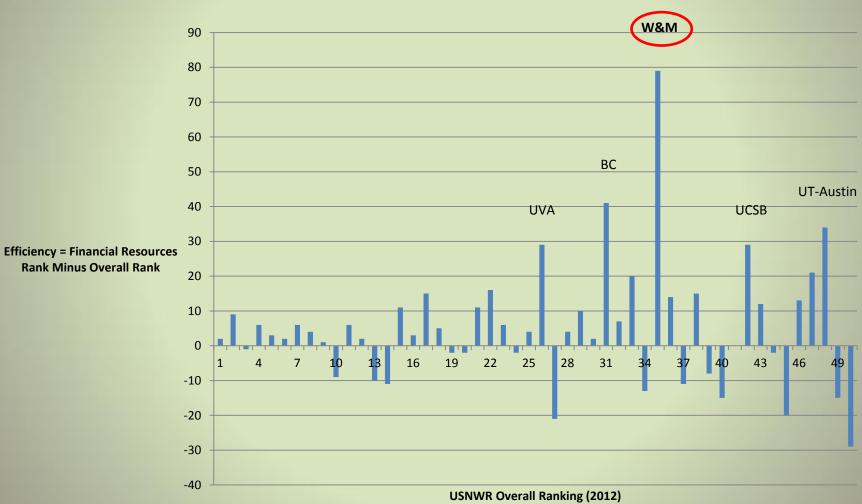
- > Report progress on EVMS Due Diligence process
- Clarify budget impact if additional State support is not forthcoming

THE UPDATED SIX-YEAR PLAN

- > Maintains priorities established in original plan
- Updates FY 2013 for budget/tuition and fee actions approved by the Board of Visitors
- ➤ Updates FY 2014 for:
 - FY 2013 budget actions that carryover into FY 2014
 - Increases funding for faculty salary increases as a first step to achieve the 60th percentile of the SCHEV approved peer group
- Adds language regarding EVMS Due Diligence

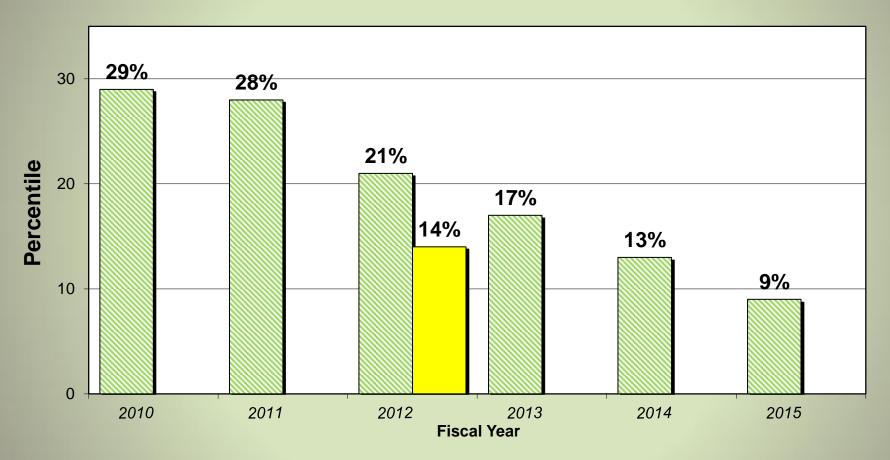
William and Mary is the most efficient university in the country.

US News and World Report ranks W&M tied for 33rd on the list of "Best National Universities" but 112th in financial resources That gap of 79 spaces is the largest by far for any of the top 50 ranked universities.



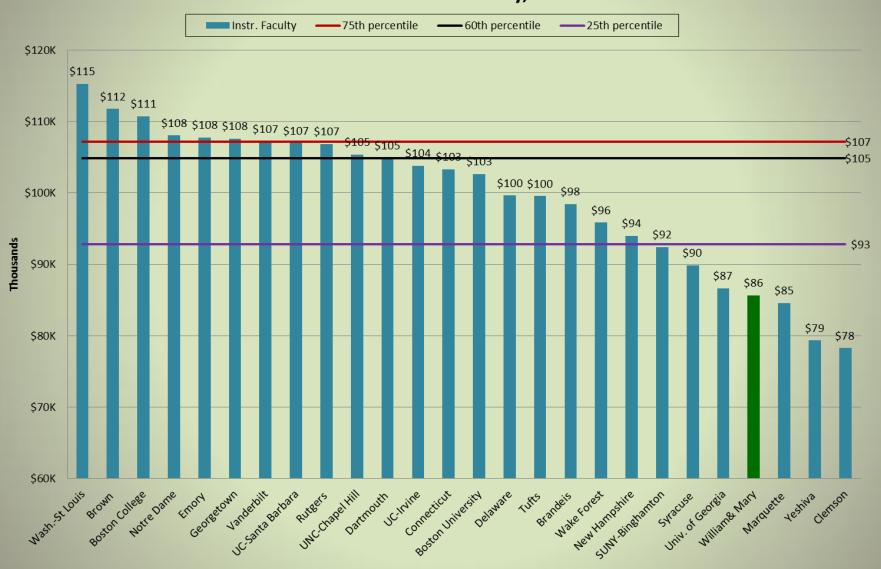
Faculty Salary Average

Percentile Rank Within Peer Group (State Goal: 60th Percentile)



□ SCHEV estimated assuming 1% growth in FY 2011 and FY 2012; 2% growth annually FY 2013 through FY 2015.

Average Faculty Salaries: SCHEV Faculty Salary Peer Group Full-time Instructional Faculty, Fall 2010



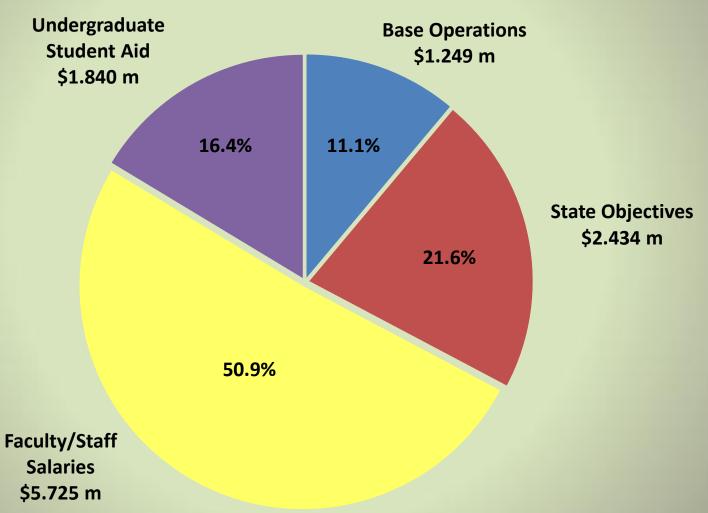
Salary Levels and Changes at W&M and UVA

Rank	2001-02 Average Salary	2011-12 Average Salary	Salary Change, 2001-2012	Percentage Salary Change, 2001-2012	Percentage Salary Change, CPI- Adjusted				
W&M									
Full Prof	\$ 99,100	\$117,600	\$ 18,500	18.7	-7.8				
Assoc Prof	\$ 66,200	\$ 87,000	\$ 20,800	31.4	4.9				
Asst. Prof.	\$ 55,499	\$ 68,500	\$ 13,001	23.4	-3.1				
Instructor	\$ 39,500	\$ 46,100	\$ 6,600	16.7	-9.8				
UVA									
Full Prof.	\$107,600	\$141,600	\$34,000	31.6	5.1				
Assoc. Prof.	\$ 71,200	\$ 95,000	\$23,800	33.4	6.9				
Asst. Prof.	\$ 56,800	\$ 80,300	\$23,500	41.4	14.9				
Instructor	\$ 43,800	\$ 50,500	\$ 6,700	15.3	-11.2				

W&M salaries are substantially lower than those at UVA, and in fact they have **dropped** in real terms in most categories over the past decade.

College of William and Mary Uses of Incremental Revenue FY 2013-14

\$11,247,700



SIX YEAR PLAN UPDATE

Incremental Expense by Priority

	PRIORITY		FY 2014		
1.	Faculty and Staff Salaries	\$	5,725,000		
2.	Undergraduate Financial Aid	\$	1,840,000		
3.	Enrollment	\$	356,000		
4.	Marine Science Minor	Funde	unded in FY 2013		
5.	Graduate Financial Aid	\$	500,000		
6.	Instructional Technology	\$	80,000		
7.	Campus Security	\$	159,000		
8.	Sustainability	Funde	unded in FY 2013		
9.	Business Process Improvement	\$	300,000		
10.	Operating Funds	\$	217,000		
11.	Library	\$	328,000		
12.	B & G Maintenance	\$	300,000		
13.	Utilities	\$	245,000		
14.	Center for Energy & Environment	\$	400,000		
15.	Research Opportunity Fund	\$	200,000		
16.	Undergraduate Research	\$	250,000		
17.	International Programs	\$	347,700		
		\$	11,247,700		

Virginia Institute of Marine Science SIX YEAR PLAN UPDATE

Incremental Expense by Priority

	PRIORITY	FY 2014
1.	Increase Graduate Financial Aid	\$ 496,987
2.	Establish Faculty Positions	\$ 251,411
3.	Enhance Coastal Model & Simulation Activities	\$ 409,302
4.	Improve Longevity of Highly-Sophisticated Instrumentation	\$ 300,000
5.	Establish a Stable and Centralized Funding Base for Fish Surveys	\$ 604,000
6.	Implement a Post-Graduate Commonwealth Coastal & Marine Fellowship Program	\$ 250,000
7.	Establish a Commonwealth Chesapeake Bay Observing System	\$ 215,000
8.	Develop and Support New Management & Policy Approaches through the CCRM	\$ 383,000
		\$ 2,909,700

FY 2014 OPERATING AND CAPITAL BUDGET AMENDMENTS

OPERATING

• Enrollment Growth

\$356,000 GF

• Center for Energy and the Environment

\$ 400,000 GF

BUDGET

• Renovation: Tyler Hall

\$ 16,364,000 GF

• Renovation: Residence Life Facilities

\$ 9,650,000 NGF