

- Maite Cecilia Montes-Nieto '14
- Elizabeth Nieto (proud mother)

Leadership Traits Generation X
Mother and Daughter
and Millennials
Finding Career Success
and Life Purpose

Leadership models a plenty



So many self-discovery tools

- MBTI
- Extraordinary Leader
- The Visionary Leader
- Insights
- Firo-B
- Hogan
- DISC
- Spencer Stuart, Culture (need the real title)

Our five guiding principles to leadership



Defining Success
For Yourself



Build from
your strengths
– we are
different



Feed
Your
curiosity
Be a
continuous
learner



Build
strong
relationships

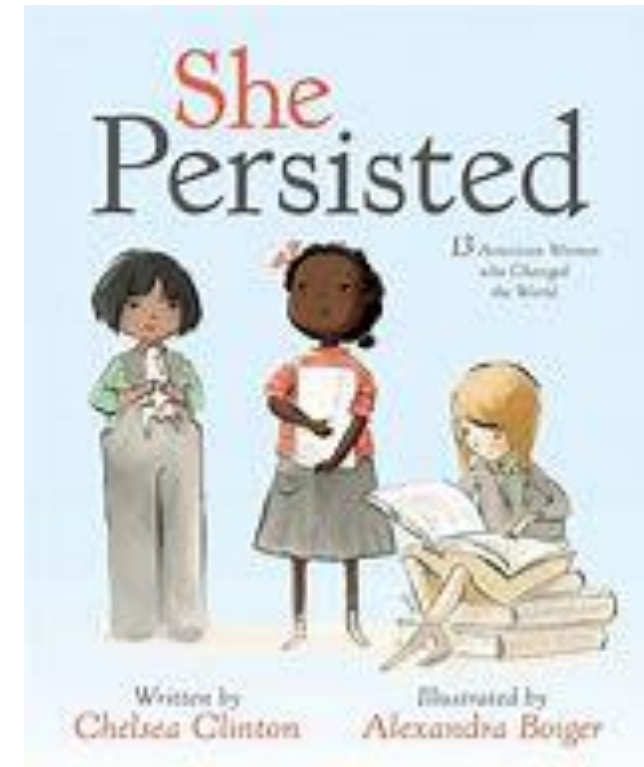


Make yourself
proud



In one simple phrase

Defining Success
For Yourself



Firsts



Defining Success
For Yourself

**SUCCESS IS DEFINED BY YOUR
CONTEXT AND YOUR
ASPIRATIONS**

First in my family

y

(Professor)

for work OR leisure to 42 countries

Persistence



Defining Success
For Yourself

**STILL WORKING ON
MY
ASPIRATIONS**

It is not about being the first, but taking chances

Building a world for myself

Grabbed

a

languages, understand 6

Countries no other have visited in my family

Different preferences, different generations

Build from
your strengths
– we are
different

Extroverted

Introverted

**Generations descriptions -while
useful in its generalizations- it
may reduce the understanding
of the individual**

Millennial

Leadership traits

Risk Taker

Results

Indep

Purpose

Self-Aw

Kind

Having a vision for the future

Continuous learner



Build from
your strengths
– we are
different

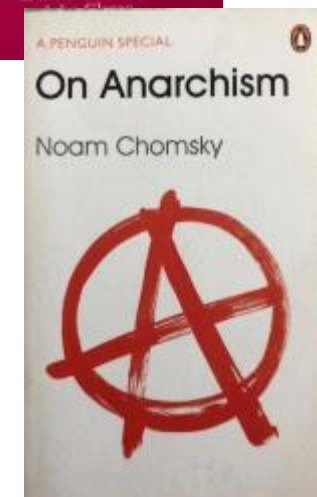
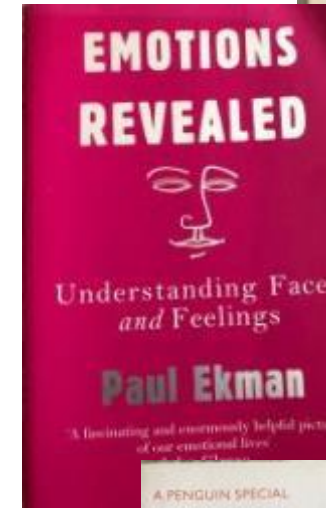
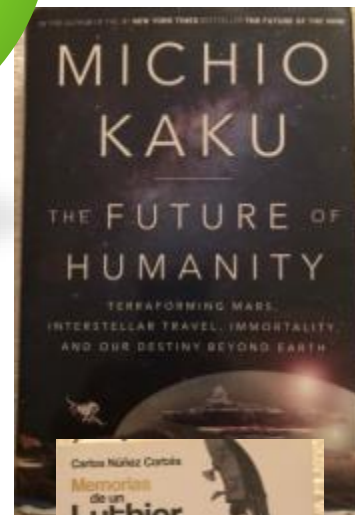
Many models of leadership success

Leadership traits, self & others assessment



Trait	Elizabeth	Maite
Risk Taker	◄►	▲
Results Oriented	▲	▲ at work
Independent	▲ but with huge social need	▲ with lower social need
Purpose Driven	▲	Discovering
Self-Aware	High and always learning	High and always learning
Kind/Caring	▲	▲
Vision for the future	◄►	▼ working on it
Continuous Learner	▲	▲

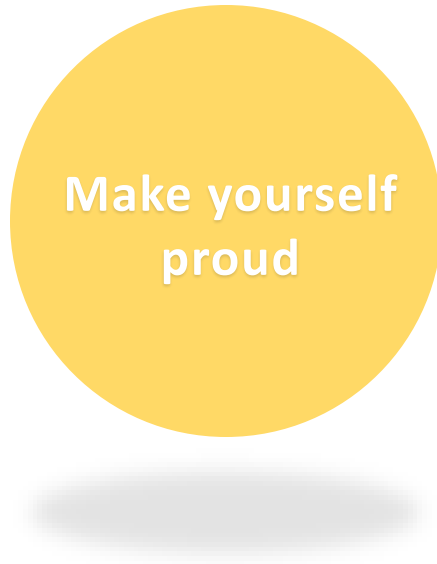
Feed
Your
curiosity





**Build
strong
relationships**

WITH
Your boss,
your peers,
your mentor,
your sponsor

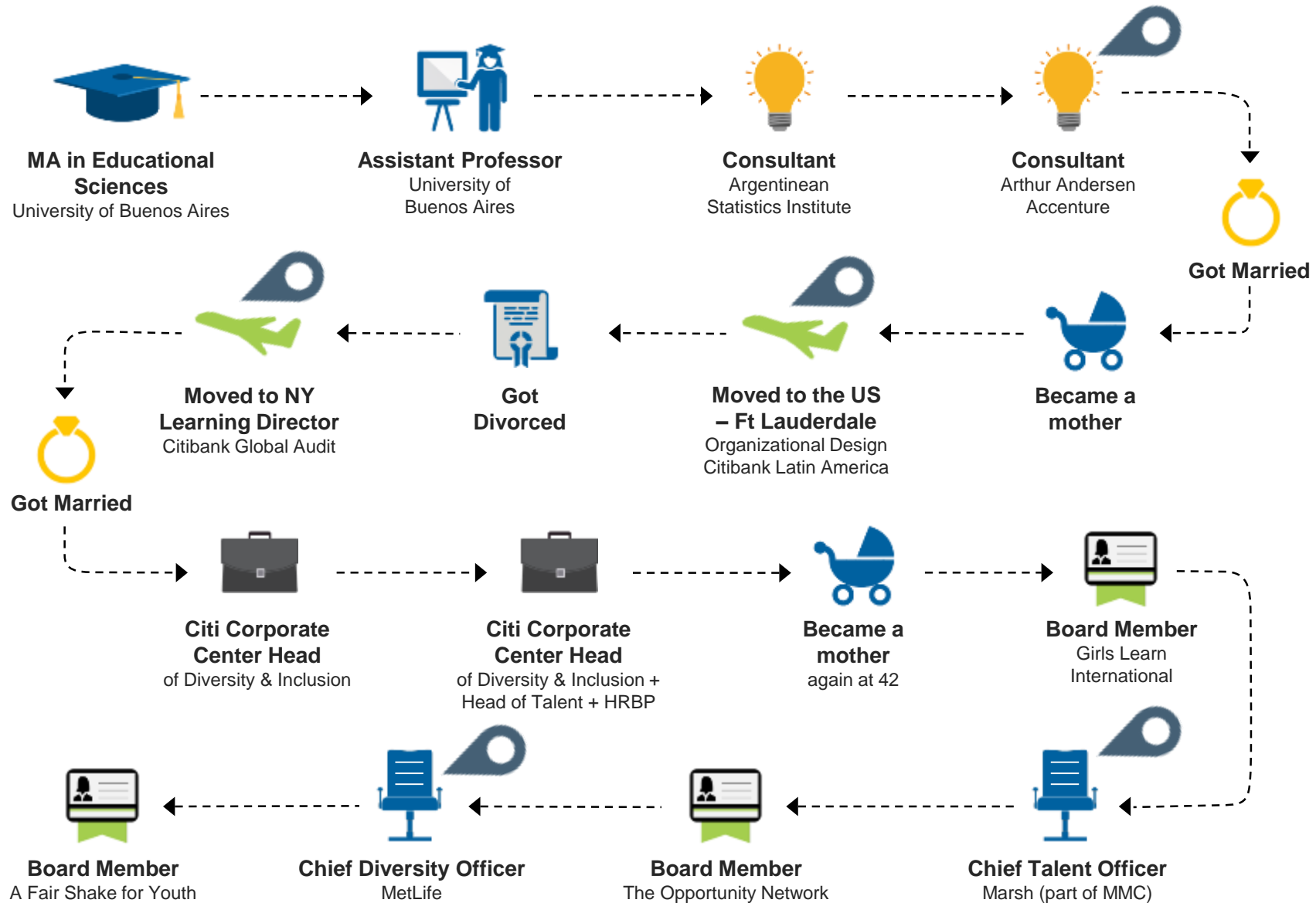


Elevator speech or
life journey narrative??

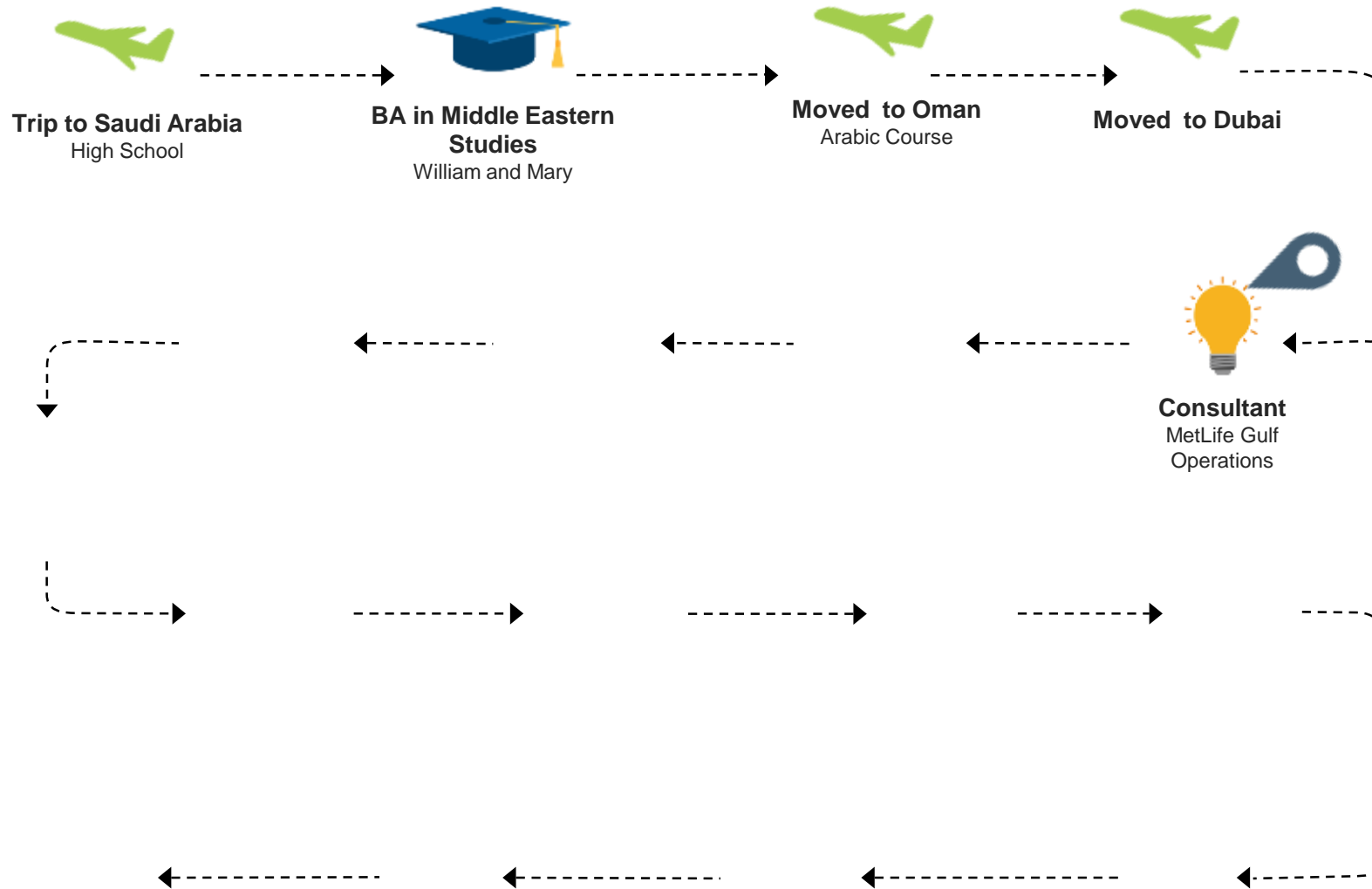
Build your story about what you
are good at.

Repeat it many times until it
sounds authentic, in your voice

Elizabeth Nieto



Maite Montes-Nieto



#WMWOMEN

 William & Mary Women

www.wm.edu/womensweekend

wmalumni.com/gifts-gear/