

- Maite Cecilia Montes-Nieto '14
- Elizabeth Nieto (proud mother)

Leadership Traits Generation X

Mother and Daughter

and Millennials

Finding Career Success

and Life Purpose

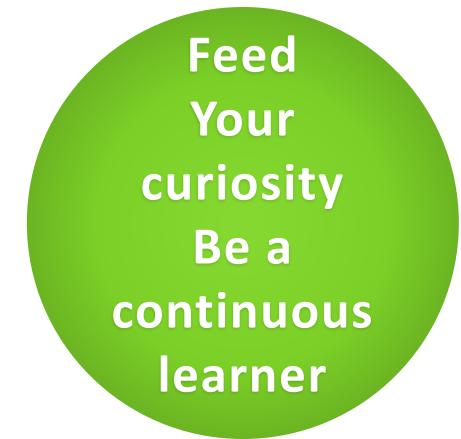
Leadership models a plenty



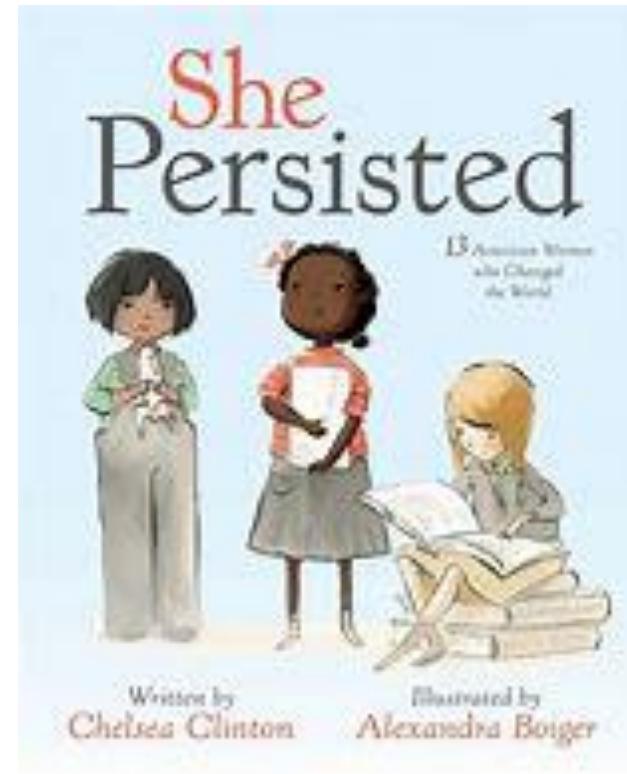
So many self-discovery tools

- MBTI
- Extraordinary Leader
- The Visionary Leader
- Insights
- Firo-B
- Hogan
- DISC
- Spencer Stuart, Culture (need the real title)

Our five guiding principles to leadership



In one simple phrase



Firsts

Defining Success
For Yourself

**SUCCESS IS DEFINED BY YOUR
CONTEXT AND YOUR
ASPIRATIONS**

First in my family

First to travel to 42 countries

(Professor)

First to travel for work OR leisure to 42 countries

Persistence

Defining Success
For Yourself

**STILL WORKING ON
MY
ASPIRATIONS**

It is not about being the first, but taking chances

Building a world for myself

Grabbed

--<

languages, understand 6

Countries no other have visited in my family

Different preferences, different generations



Extroverted

Introverted

Millennial

Generations descriptions -while
useful in its generalizations -while
may reduce the understanding
of the individual

Leadership traits

Risk Taker

Results

Independ

Purpos

Self-Awa

Kind

Having a vision for the future

Continuous learner



Many models of leadership success

Leadership traits, self & others assessment

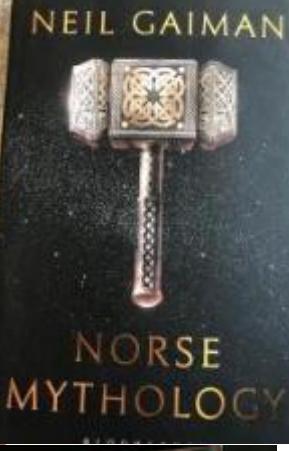
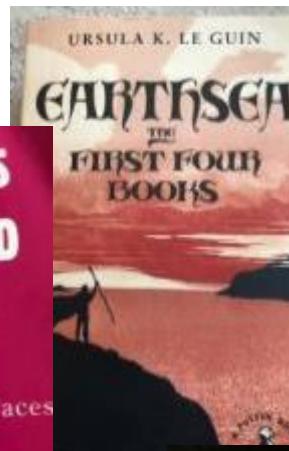
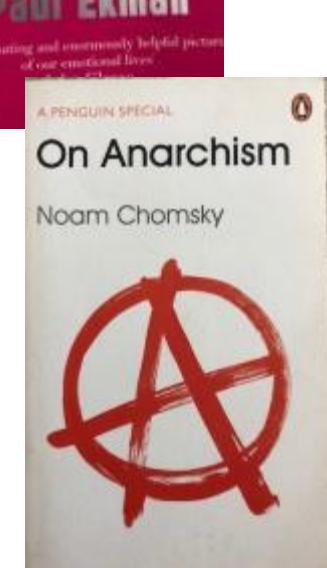
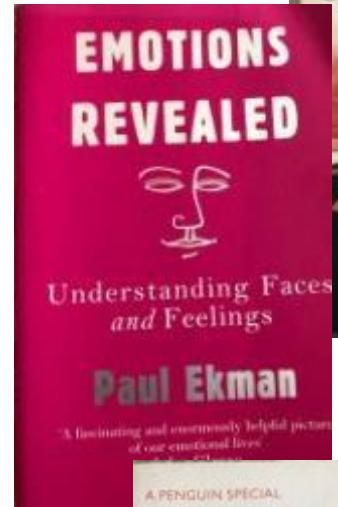
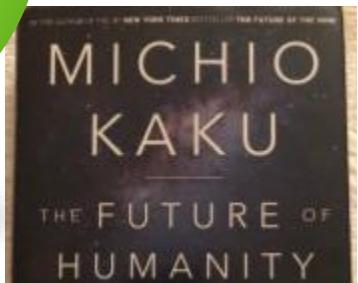
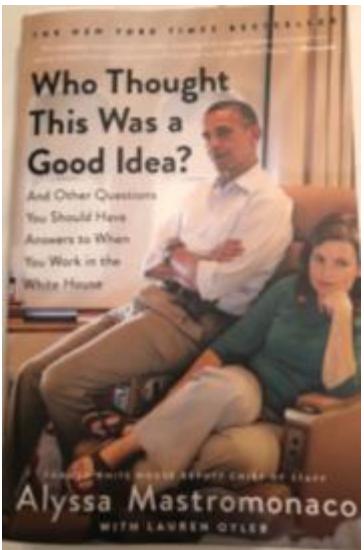


Build from
your strengths
– we are
different

Trait	Elizabeth	Maite
Risk Taker	◀▶	▲
Results Oriented	▲	▲ at work
Independent	▲ but with huge social need	▲ with lower social need
Purpose Driven	▲	Discovering
Self-Aware	High and always learning	High and always learning
Kind/Caring	▲	▲
Vision for the future	◀▶	▼ working on it
Continuous Learner	▲	▲



Feed
Your
curiosity





Build
strong
relationships

WITH
Your boss,
your peers,
your mentor,
your sponsor

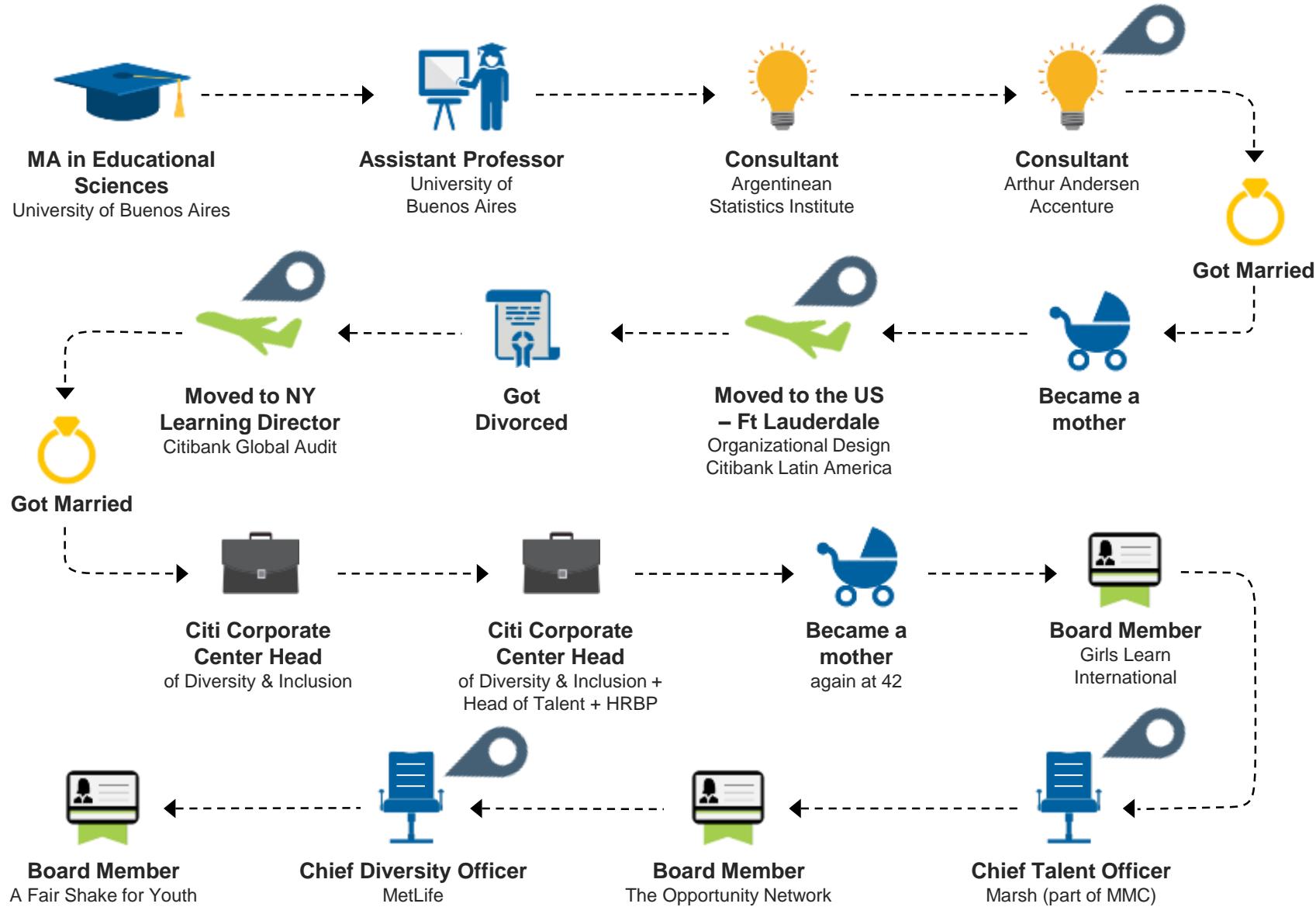


Elevator speech or
life journey narrative??

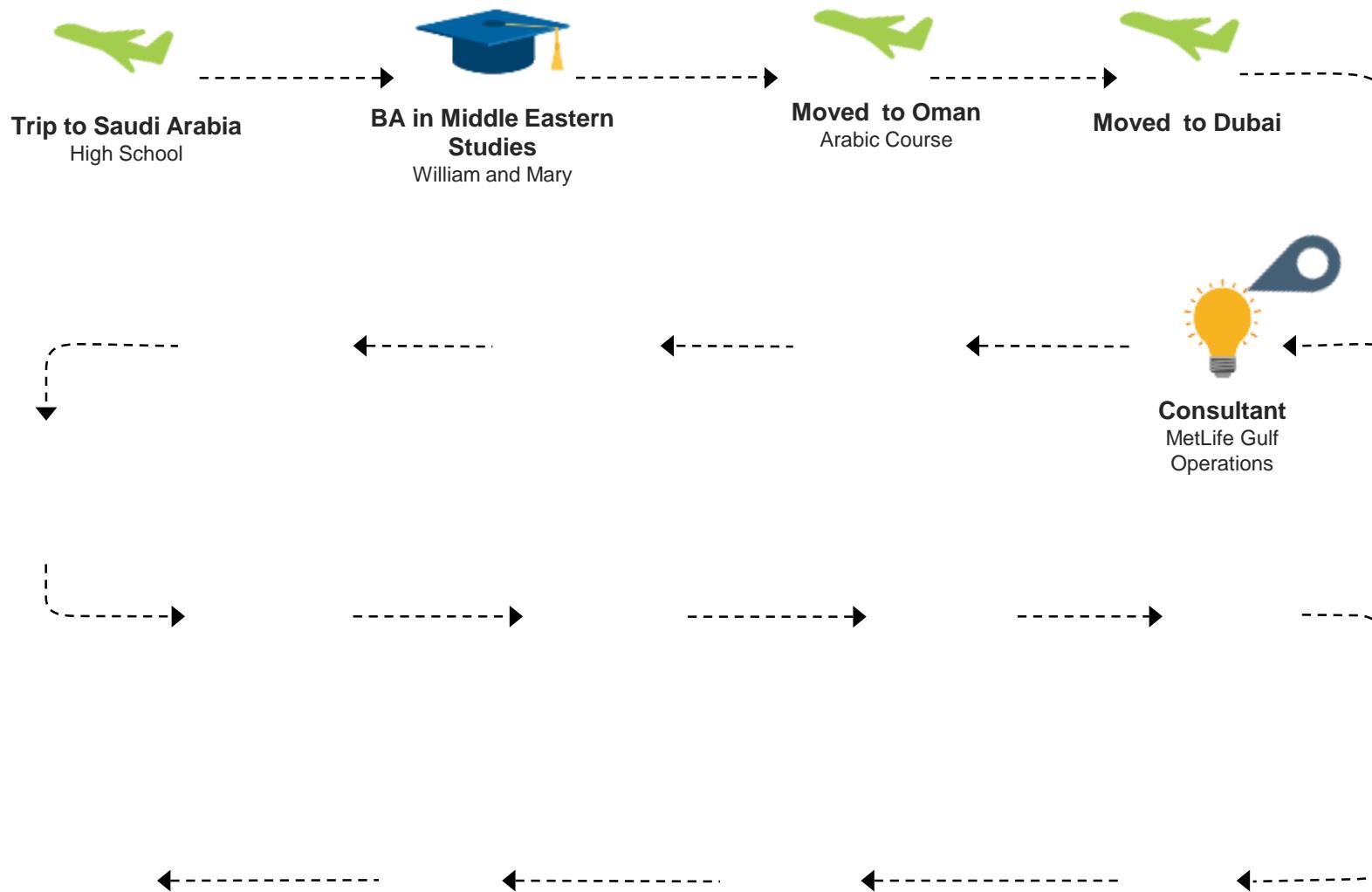
Build your story about what you
are good at.

Repeat it many times until it
sounds authentic, in your voice

Elizabeth Nieto



Maite Montes-Nieto



#WMWOMEN

 William & Mary Women

www.wm.edu/womensweekend

wmalumni.com/gifts-gear/