Abrasive Behaviors Tip Sheet

Know "The Big Six" Button-Pushing Behaviors

- Words
 - Examples:
 - Unsolicited advice
 - Sarcastic comments
 - "Innocent" observations
- Sounds
 - Examples:
 - Groans
 - Sighs
 - · Blown out breath
- Voice
 - Examples:
 - Flat tone
 - · Mumbling under breath
 - Imitating

Gestures

- Examples:
 - Finger pointing
 - Arms folded, shoulders hunched
 - "Stop" hand
- Facial Expressions
 - Examples:
 - Eye rolling
 - Look of disgust
 - Exaggerated attentiveness
- Body Movements
 - Examples:
 - Looking away while you're talking
 - Foot tapping
 - Getting in personal space

Initial Response

- Pause, ask yourself "What important things am I going to learn from this behavior?"
- Mentally put the behavior(s) in one or more of the six boxes above
- Identify your identity issues at stake (place, value, respect)
- Prime your empathy (their backstory)

Next Steps - Reframe the behavior

- Separate yourself from the triggering behavior
 - Specifically describe behavior observed or heard (not a label)
 - Describe the personal impact (don't talk about or imply intent)
 - Invite your colleague to help you understand what was intended
 - Explore the issues identified, if possible
- Invite discussion about ground rules both can abide by