William & Mary
Foundation Report
For the year ended June 30, 2020
(unaudited)

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</thead>
<tbody>
<tr>
<td>Scholarships or financial aid</td>
<td>20.8%</td>
<td>63.8%</td>
<td>17.1%</td>
<td>5.1%</td>
<td>51.1%</td>
<td>0.0%</td>
<td>0.0%</td>
<td>0.0%</td>
</tr>
<tr>
<td>Faculty compensations</td>
<td>10.6%</td>
<td>16.0%</td>
<td>9.9%</td>
<td>0.0%</td>
<td>3.9%</td>
<td>9.5%</td>
<td>0.0%</td>
<td>0.0%</td>
</tr>
<tr>
<td>Program costs</td>
<td>49.0%</td>
<td>6.3%</td>
<td>32.0%</td>
<td>76.9%</td>
<td>42.8%</td>
<td>86.2%</td>
<td>94.2%</td>
<td>90.8%</td>
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<tr>
<td>Equipment and technology</td>
<td>3.6%</td>
<td>0.0%</td>
<td>5.0%</td>
<td>0.0%</td>
<td>0.0%</td>
<td>0.0%</td>
<td>5.4%</td>
<td>0.0%</td>
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<tr>
<td>Administrative support</td>
<td>15.9%</td>
<td>13.9%</td>
<td>36.0%</td>
<td>18.0%</td>
<td>1.6%</td>
<td>4.3%</td>
<td>0.4%</td>
<td>9.2%</td>
</tr>
<tr>
<td>Executive compensation</td>
<td>0.1%</td>
<td>0.0%</td>
<td>0.0%</td>
<td>0.0%</td>
<td>0.7%</td>
<td>0.0%</td>
<td>0.0%</td>
<td>0.0%</td>
</tr>
<tr>
<td>Total</td>
<td>100.0%</td>
<td>100.0%</td>
<td>100.0%</td>
<td>100.0%</td>
<td>100.0%</td>
<td>100.0%</td>
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TOTAL ANNUAL EXPENDITURES

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<tbody>
<tr>
<td>TOTAL ANNUAL EXPENDITURES</td>
<td>$51,046,739</td>
<td>$8,244,755</td>
<td>$4,932,438</td>
<td>$1,395,721</td>
<td>$6,114,722</td>
<td>$2,030,296</td>
<td>$207,006</td>
<td>$744,990</td>
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