

Classroom Etiquette & Expectations

- Arrive at your scheduled classroom 5 minutes early. You may have to wait in the hallway until the previous class has dismissed.
- Find an empty desk toward the back of the classroom. Classes at William & Mary do not have assigned seating; so, you may select any open desk. Feel free to talk to the students around you about their major, involvements, and their experiences.
- Prior to your professor's arrival, please silence your cell phone and other electronic devices.
- Following class, introduce yourself to your professor and thank them for allowing you to visit. The professor may want to know a little more about you, your background, and what you hope to study at William & Mary.
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GOVT 391: Politics of Inequality

Professor Eun Young Kim

11:00 AM - 11:50 PM | Blow Memorial Hall 332

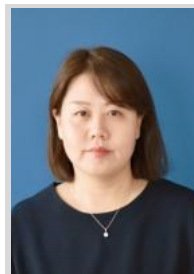
Politics of Inequality in the US & the World: We are in an era of growing inequality in various aspects, both within the United States and globally. This course introduces you to comparative approaches to better understand inequality. We will explore different forms of inequality and investigate their causes and consequences both at the national and global levels, surveying a range of literature in political science and other social sciences.

PHYS 102 : General Physics

Professor Dayle Hancock

11 AM – 11:50 AM / Small Physics Lab 110

PHYS 101-102 is a two-semester calculus-based sequence designed to develop an understanding of the fundamental concepts of physics for students considering majoring in one of the sciences or mathematics. Emphasis in Physics 102 is placed upon thermodynamics, electricity and magnetism, waves, optics, and applications.



About Professor Kim

Eun Young Kim specializes in comparative political economy, with a primary interest in wealth inequality and representation. Her research investigates the impact of wealth inequality on the behavior of different political actors such as parties, legislators, and voters. She uses diverse computational tools, such as machine learning for text analysis and geospatial analysis. Before joining William & Mary, she completed her Ph.D. at the University of Pittsburgh. She also holds a Master of Public Administration from the University of Michigan. Previously, she served for the Korean Ministry of Foreign Affairs and the Korean Delegation to the OECD in France. She also was a consultant at the UN-APCICT in Korea and researched foreign aid at the Asia Foundation in Malaysia.



About Professor Hancock

Professor Hancock is a senior advisor in our Physics department. He has a Ph.D. from University of Houston and is the current director of teaching laboratories at William & Mary's Physics Department. He teaches courses in introductory physics, electronics and circuits, as well as astronomy.

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PSYC 201: Intro Psych as a Natural Science

Professor Brian Rabinovitz

12:30 - 1:50pm | Integrated Science Center 1221

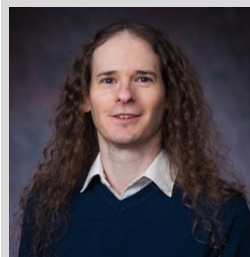
A study of basic principles of behavior, in sensation and perception, conditioning and learning, drives and motivation, response mechanisms and cognitive processes.

HIST 161: History of South Asia

Professor Chitralekh Zutshi

3:30 - 4:50pm | James Blair Hall 205

Drawing on the latest multidisciplinary scholarship and visual materials on South Asia, this course examines the ancient, medieval, and modern history of the Indian Subcontinent. Themes include concepts of sovereignty, colonialism, nationalism, partition, religious identities, economic developments, and center-region disputes.



About Professor Rabinovitz

Professor Rabinovitz is an associate professor in our Psychological Sciences Department. He has his Ph.D and M.A. in Behavioral Neuroscience from American University, and two B.S. degrees in Psychology and Philosophy from University of Maryland at College Park. He has been a faculty member at William & Mary since 2017, with prior experience at American University and George Washington University.



About Professor Zutshi

Chitralekh Zutshi specializes in Modern South Asia, with particular expertise in Islamicate identities and culture, nationalism and national movements, and historical thought and practice. She has spoken and published widely on the interrelationships among these ideas in the context of Kashmir. She received a PhD in History from Tufts University. She teaches a variety of courses on South Asian history and the British Empire. She is the founder of the University's summer study abroad program in Goa/Bengaluru, India, which she directed in 2005 and 2013. She has also served as the Co-Director of the Asian and Middle Eastern Studies Program and the Director of W&M's Washington DC Semester Program on the theme of "[Nation-Building and Conflict-Resolution in Asia.](#)"

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HIST 212: Spanish Frontiers in North America

Professor Kai Werner

9 - 9:50 AM / Wren Building 200

This class we will examine the history of Spain's North American frontier from pre-colonial times until the collapse of the Spanish empire in the early decades of the nineteenth century. During this period, Spain laid claim to a wide swath of interior North America, with settlements and explorations in modern day Florida, Virginia, Texas, New Mexico, California, Louisiana, the Pacific Northwest and the many spaces in between. In this course, we will examine the history of Spain's presence in these areas through several distinct phases. Our first classes will offer broad surveys of the cultures of North America and the Iberian Peninsula at the time of contact, before moving into the initial interactions between these groups during the explorations and entradas of the sixteenth century. From here, this class will move into the history of Spanish settlement in regions of Florida, New Mexico, and Texas, emphasizing the role of missions, Indigenous peoples, and inter-imperial rivalries in creating these early colonies. As this class proceeds into the eighteenth century, we will pay new attention to regions of California and Louisiana, where Spain's tentative presence fostered a particularly wide range of imperial dynamics and possibilities. This class will conclude with lectures on the independence of Mexico and its implications for Spain's North American colonies, as well as conversations on Spain's enduring presence in North America today.

BUAD 311: Marketing Strategy

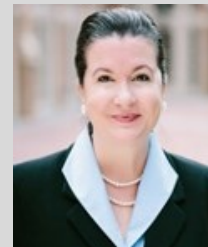
Professor Dawn Edmiston

2—3: 20 PM (Not Offered on Fridays)/ Miller Hall 1019

Marketing Strategy -- Managerial techniques in planning and executing marketing programs. Emphasis on decision making related to marketing segmentation, product innovation and positioning, pricing and promotion. Extensive use of cases, readings and a management simulation.

About Professor Werner

Kai Werner is a second-year doctoral student interested in the borderlands of early America. Kai received his B.A. in history from the University of New Mexico (2018) and his M.A from William and Mary (2021). His most recent work focuses on the environmental histories of the Pacific, investigating how early interactions between indigenous peoples and European empires affected ecologies, epistemologies, and legal structures in California and the Kingdom of Hawaii. He has served as both an editorial apprentice and an editorial fellow for the Omohundro Institute of Early America. He is the recipient of the Dr. William M. Kelso Graduate Fellowship in Early American Studies.



About

Professor Edmiston

Dr. Dawn Edmiston is the Clinical Professor of Marketing. Prior to her career in academia, Dawn held marketing management roles with IBM, PricewaterhouseCoopers Management Consulting Services and Discovery Communications. Her educational background includes two doctorate degrees, a D.M. from University of Maryland University College with Phi Kappa Phi honors and an Ed.D. from William & Mary with Kappa Delta Pi honors. In addition, Dawn holds an M.B.A. from Columbia Business School, a B.S. from Rensselaer Polytechnic Institute and an A.A. from Elmira College.